AMENDMENT OF SOLICITATI	ON/MODIFICATI	ON OF CONTRACT	1. Contract		Page 1 Of 45	
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req			. (If applicable)	
0002	2006APR03	SEE SCHEDULE	SEE SCHEDULE			
6. Issued By	Code W56HZV	7. Administered By (If other	than Item 6)	l	Code	
TACOM WARREN  AMSTA-AQ-AHLB  THOMAS MICHELIN (586)574-7112  WARREN, MICHIGAN 48397-5000						
HTTP://CONTRACTING.TACOM.ARMY.MIL EMAIL: THOMAS.MICHELIN@US.ARMY.MIL		SCD	PAS	ADP	DT	
8. Name And Address Of Contractor (No., Stre	et, City, County, State and	1		nt Of Solicitation		
(, 200	,,,,,	A				
			9B. Dated (See			
			2006MAR10	item II)		
			10A. Modifica	tion Of Contra	ct/Order No.	
			10B. Dated (Se	ee Item 13)		
Code Facility Code						
		ES TO AMENDMENTS OF SO				
<b>X</b> The above numbered solicitation is amend		The hour and date specified for	or receipt of Of	fers		
Offers must acknowledge receipt of this ame (a) By completing items 8 and 15, and return offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVED SPECIFIED MAY RESULT IN REJECTION	ning <u>2 signed</u> copies of telegram which includes a D AT THE PLACE DESIGN OF YOUR OFFER. If	of the amendments: (b) By ackr reference to the solicitation an GNATED FOR THE RECEIPT by virtue of this amendment yo	nowledging reco d amendment r OF OFFERS l u desire to char	eipt of this ame numbers. FAIL PRIOR TO TH nge an offer alr	ndment on each copy of the URE OF YOUR E HOUR AND DATE eady submitted, such	
change may be made by telegram or letter, p opening hour and date specified.	orovided each telegram or	letter makes reference to the so	oncitation and t	nis amendment	, and is received prior to the	
12. Accounting And Appropriation Data (If rec	quired)					
13. THIS		TO MODIFICATIONS OF CON act/Order No. As Described In		DERS		
A. This Change Order is Issued Pursua The Contract/Order No. In Item 10.	Α.				h In Item 14 Are Made In	
B. The Above Numbered Contract/Orde Set Forth In Item 14, Pursuant To T	he Authority of FAR 43.1	03(b).	ich as changes	in paying office	, appropriation data, etc.)	
C. This Supplemental Agreement Is Ent	tered Into Pursuant To Au	thority Of:				
D. Other (Specify type of modification a	and authority)					
E. IMPORTANT: Contractor is not,	is required to sign	this document and return		copies to the Iss	uing Office.	
14. Description Of Amendment/Modification (	Organized by UCF section	headings, including solicitation	ı/contract subje	ect matter wher	e feasible.)	
SEE SECOND PAGE FOR DESCRIPTION						
Except as provided herein, all terms and condi	tions of the document refe	renced in item 9A or 10A, as he	eretofore chang	ed, remains un	changed and in full force	
and effect.						
15A. Name And Title Of Signer (Type or print	)	16A. Name And Title (	OI Contracting	Officer (Type of	or print)	
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of	America		16C. Date Signed	
		By	/SIGNED/			
(Signature of person authorized to sign)	_		f Contracting (		CODM 20 (DEV. 10.92)	

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 2 of 45

#### Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

Amendment 0002 to Solicitation W56HZV-06-R-0079

The purpose of Amendment 0002 to Solicitation W56HZV-06-R-0079 is to incorporate the following changes:

- 1. Change Section B, CLIN 0004AA from TPF for CE & Mat'l Handling to TPF Services for PM Bridging and reduce the Level of Effort hours for the Base Year on CLIN 0004AA from 1,000 hours to 500 hours.
- 2. Change Section B, CLIN 0006AA Base Year Level of Effort hours for Total Package Fielding for M-1 Abrams from 17,000 to 0 hours.
- 3. Change Section B, CLIN 0007AA from TPF for CBT SYS Log Division to TPF for Heavy Brigade Combat Team
- 4. Add new CLIN 0010AA to Section B for the acquisition of Total Package fielding for Operator New Equipment Training hours. The Base Year Level of Effort hours under this new CLIN will be 0 hours, with an option totaling 300,000 hours
- 5. Revise Section B, Paragraph B-1 to change the Base Year Hours being acquired under this procurement.

From:

B-1 Program Base Hours and CLIN Structure:

Program	CLIN	Base Hours
Bradley	0001AA	26,000
M707 KNIGHT	0002AA	4,000
M113	0003AA	6,000
Combat Engineering/		
Material Handling Equipment	0004AA	1,000
M88A2 HERCULES	0005AA	1,500
M-1 Abrams	0006AA	17,000
Combat Systems		
Logistics Division	0007AA	0
FAASV/Paladin	AA8000	0
Total:		55,500

To:

B-1 Program Base Hours and CLIN Structure:

Program	CLIN	Base Hours
Dece all acc	0001AA	26 000
Bradley	****	26,000
M707 KNIGHT	0002AA	4,000
M113	0003AA	6,000
PM Bridging	0004AA	500
M88A2 HERCULES	0005AA	1,500
M-1 Abrams	0006AA	0
PM Heavy Brigade		
Combat Team	0007AA	0
FAASV/Paladin	AA8000	0
OPNET Instructor	0010AA	0
Total:		38,000

6. Revise Section B, Paragraph B-2-1 to change the amount of Bradley Fighting Vehicle System option hours from 370,000 hours to 170,000 hours under CLIN 0001.

From:

B-2-1 In accordance with Clause H-23, the Government shall have the option to increase the Bradley Fighting Vehicle System (BFVS) Level of Effort Hours by a maximum of 370,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 370,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0001 shall be on a Cost-Plus-Fixed-Fee basis in accordance

### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 3 of 45

### Name of Offeror or Contractor:

with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-23.

Available Hours: 370,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	er	Cost	Fee	Fixed Fee
original Awa	ard)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

To:

B-2-1 In accordance with Clause H-23, the Government shall have the option to increase the Bradley Fighting Vehicle System (BFVS) Level of Effort Hours by a maximum of 170,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 170,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0001 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-23.

Available Hours: 170,000

Time Period	Estimated	Fixed	Total Cost
(Months after	Cost	Fee	Fixed Fee
original Award)	Per Hour	Per Hour	Per Hour
Base Year 1 to 12 months after contract award	\$	\$	\$
Year 2 13 to 24 months after contract award	\$	\$	\$
Year 3 25 to 36 months after contract award	\$	\$	\$
Year 4 37 to 48 months after contract award	\$	\$	\$
Year 5 49 to 60 months after contract award	\$	\$	\$

7. Revise Section B, Paragraphs B-5 and B-5-1 to change the system for TPF option hours from Combat Engineering/Material Handling Equipment to PM Bridging and to change the amount of option hours from 9,000 to 14,000 under CLIN 0004.

From:

B-5 Option, Combat Engineering/Material Handling Equipment

B-5-1 In accordance with Clause H-26, the Government shall have the option to increase the Combat Engineering/Material Handling Equipment Level of Effort Hours by a maximum of 9,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 9,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0004 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-26.

Available Hours: 9,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	er	Cost	Fee	Fixed Fee
original Awa	ard)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

To:

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 4 of 45

#### Name of Offeror or Contractor:

B-5-1 In accordance with Clause H-26, the Government shall have the option to increase the PM Bridging Level of Effort Hours by a maximum of 14,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 14,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0004 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-26.

Available Hours: 14,000

Time Period (Months afte original Awa	er	Estimated Cost Per Hour	Fixed Fee Per Hour	Total Cost Fixed Fee Per Hour	
Base Year	1 to 12 months after contract award	\$	\$	\$	
Year 2	13 to 24 months after contract award	\$	\$	\$	
Year 3	25 to 36 months after contract award	\$	\$	\$	
Year 4	37 to 48 months after contract award	\$	\$	\$	
Year 5	49 to 60 months after contract award	\$	\$	\$	

<sup>8.</sup> Revise Section B, Paragraph B-7-1 to change the option hours for the M-1 Abrams Vehicle System from 70,000 hours to 50,000 hours under CLIN 0006.

#### From:

B-7-1 In accordance with Clause H-28, the Government shall have the option to increase the M-1 Abrams Vehicle System Level of Effort Hours by a maximum of 70,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 70,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0006 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-28.

Available Hours: 70,000

Time Period	d	Estimated	Fixed	Total Cost
(Months aft	ter	Cost	Fee	Fixed Fee
original Aw	ward)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

To:

B-7-1 In accordance with Clause H-28, the Government shall have the option to increase the M-1 Abrams Vehicle System Level of Effort Hours by a maximum of 50,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 50,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0006 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-28.

Available Hours: 50,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	er	Cost	Fee	Fixed Fee
original Awa	ard)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

**Page** 5 of 45

#### Name of Offeror or Contractor:

9. Revise Section B, Paragraphs B-8 and B-8-1 to change the TPF system from Combat Systems Logistics Division to PM - Heavy Brigade Combat Team under CLIN 0007.

From:

B-8 Option, Combat Systems Logistics Division

B-8-1 In accordance with Clause H-29, the Government shall have the option to increase the Combat Systems Logistics Division Level of Effort Hours by a maximum of 1,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 1,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0007 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-29.

Available Hours: 1,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	r	Cost	Fee	Fixed Fee
original Awa	rd)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

To:

B-8 Option, PM - Heavy Brigade Combat Team

B-8-1 In accordance with Clause H-29, the Government shall have the option to increase the PM - Heavy Brigade Combat Team Level of Effort Hours by a maximum of 1,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 1,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0007 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-29.

Available Hours: 1,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	r	Cost	Fee	Fixed Fee
original Awa	rd)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

10. Add the following as Section B, Paragraphs B-10 and B-10-1 for the acquisition of 300,000 option hours for Operator New Equipment Training (OPNET) under new CLIN 0010.

B-10 Option, Operator New Equipment Training (OPNET)

B-10-1 In accordance with Clause H-31, the Government shall have the option to increase the Operator New Equipment Training Level of Effort Hours by a maximum of 300,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 300,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0010 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-31.

Available Hours: 300,000

Time Period Estimated Fixed Total Cost
(Months after Cost Fee Fixed Fee

#### Reference No. of Document Being Continued Page 6 of 45 **CONTINUATION SHEET** PIIN/SIIN W56HZV-06-R-0079 MOD/AMD 0002 Name of Offeror or Contractor: original Award) Per Hour Per Hour Per Hour Base Year 1 to 12 months after contract award 13 to 24 months after contract award Year 2 25 to 36 months after contract award 37 to 48 months after contract award 49 to 60 months after contract award Year 5 11. Revise Section C. Paragraph C-2-2-7 From:

C-2-2-7 The Contractor shall maintain all information, documents, associated reports and/or automated databases relative to the TPF process for the duration of the contract and make disposition per instructions of the Contracting Officer. Any databases developed shall be for government use.

To:

C-2-2-7 The Contractor shall maintain all information, documents, associated reports and/or automated databases relative to the TPF process for the duration of the contract and make disposition per instructions of the Contracting Officer. Any databases developed shall be for Government use and become Government Property.

Revise Section C, Paragraph C-2-5-9

C-2-5-9 The Contractor shall be able to provide Operator New Equipment Training (OPNET) to all units receiving new or refurbished Bradley Fighting Vehicle Systems (BFVS). The Team shall consist of personnel with extensive experience in training, operation and utilization of the BFVS.

To:

C-2-5-9 The Contractor shall be able to provide Operator New Equipment Training (OPNET) to CONUS units receiving new or refurbished PM - HBCT Vehicle Systems outlined in Section B, Paragraph B-1. The Team shall consist of personnel with extensive experience in training, operation and utilization of PM - HBCT Vehicle Systems.

13. Revise Section H, Paragraph H-23 to change the option hours for Bradley Fighting Vehicle System from 370,000 hours to 170,000 hours under CLIN 0001.

From:

H-23 Option, Bradley Fighting Vehicle System (BFVS)

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the Bradley Fighting Vehicle System under CLIN 0001 of this contract by up to 370,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-2-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the Bradley Fighting Vehicle System does not exceed 370,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total	BFVS	option	hours	remaining:	 hours.	Total	BFVS	option	hours	${\tt exercised:}$	 hours
To:											

H-23 Option, Bradley Fighting Vehicle System (BFVS)

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the Bradley Fighting Vehicle System under CLIN 0001 of this contract by up to 170,000 hours. Any

Total BFVS option hours remaining:

#### **Reference No. of Document Being Continued**

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

**Page** 7 of 45

hours.

#### Name of Offeror or Contractor:

exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-2-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the Bradley Fighting Vehicle System does not exceed 170,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

	3		

hours. Total BFVS option hours exercised:

14. Revise Section H, Paragraph H-26 change the system for TPF option hours from Combat Engineering/Material Handling Equipment to PM Bridging and to change the amount of option hours from 9,000 to 14,000 under CLIN 0004.

From:

To:

H-26 Option, Combat Engineering/Material Handling Equipment

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting Combat Engineering/Material Handling Equipment under CLIN 0004 of this contract by up to 9,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-5-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of Combat Engineering/Material Handling Equipment does not exceed 9,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total	CE/MHE	option	hours	remaining:	 hours.	Total	CE/MHE	option	hours	exercised:	 hours.

H-26 Option, PM Bridging

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting PM Bridging under CLIN 0004 of this contract by up to 14,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-5-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of PM Bridging does not exceed 14,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total PM Bridging option hours remaining:	hours.	Total PM Bridging option hours exercised	l: hours.

15. Revise Section H, Paragraph H-28 to change the option hours for the M-1 Abrams Vehicle System from 70,000 hours to 50,000 hours under CLIN 0006.

From:

H-28 Option, M-1 Abrams Vehicle System

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M-1 Abrams Vehicle System under CLIN 0006 of this contract by up to 70,000 hours. Any exercise of

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 8 of 45

#### Name of Offeror or Contractor:

To:

the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-7-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M-1 Abrams Vehicle System does not exceed 70,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total Abrams option hours remaining: hours. Total Abrams option hours exercised: hours.
To:
H-28 Option, M-1 Abrams Vehicle System
Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M-1 Abrams Vehicle System under CLIN 0006 of this contract by up to 50,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-7-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.
The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M-1 Abrams Vehicle System does not exceed 50,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.
Total Abrams option hours remaining: hours. Total Abrams option hours exercised: hours.
Revise Section H, Paragraph H-29 to change the TPF system from Combat Systems Logistics Division to PM - Heavy Brigade Combat Team CLIN 0007.
From:
H-29 Option, Combat Systems Logistics Division
Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the Combat Systems Logistics Division under CLIN 0007 of this contract by up to 1,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-8-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.
The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the Combat Systems Logistics Division does not exceed 1,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.
Total CSLD option hours remaining: hours. Total CSLD option hours exercised: hours.

H-29 Option, PM - Heavy Brigade Combat Team

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the PM - Heavy Brigade Combat Team under CLIN 0007 of this contract by up to 1,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-8-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives

#### **Reference No. of Document Being Continued**

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 9 of 45

#### Name of Offeror or Contractor:

corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the PM - Heavy Brigade Combat Team does not exceed 1,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total PM-HBCT option hours remaining: \_\_\_\_\_ hours. Total PM-HBCT option hours exercised: \_\_\_\_\_ hours.

17. Renumber Section H, Paragraph H-31 to H-32

From:

H-31 GOVERNMENT LIABILITY

The Government shall be held harmless from any and all third party claims arising out of the Contractor's use of the Government Equipment or Contractor performance on a Government installation. The Government shall not be held responsible for any third party damage or injury to persons or equipment resulting from contractor performance on a Government installation

To:

H-32 GOVERNMENT LIABILITY

The Government shall be held harmless from any and all third party claims arising out of the Contractor's use of the Government Equipment or Contractor performance on a Government installation. The Government shall not be held responsible for any third party damage or injury to persons or equipment resulting from contractor performance on a Government installation.

18. Add the following as new Paragraph H-31 in Section H for the acquisition of 300,000 option hours for Operator New Equipment Training (OPNET) under new CLIN 0010.

H-31 Option, Operator New Equipment Training (OPNET)

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting Operator New Equipment Training under CLIN 0010 of this contract by up to 300,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-10-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of Operator New Equipment Training does not exceed 300,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total OPNET option hours remaining: \_\_\_\_\_ hours. Total OPNET option hours exercised: \_\_\_\_\_ hours.

19. Revise Section L, Paragraph L.2.2.2.1

From:

L.2.2.1 Proposal Preparation and Evaluation Assumptions

For proposal preparation and evaluation purposes under the Personnel Sub-Factor, Offeror's shall assume the following:

a. Total Package Fielding Level of Effort (LOE)

Contract	Approximate	Length of Period	Hours per
<u>Years</u>	<u>Hours</u>		Month
Base Year Years 2	55,500	1 to 12 Months After Contract Award	4,625.00

CONTINUATION SHEET	Reference No. of Document Being Co	Page 10 of 45	
CONTINUATION SHEET	PIIN/SIIN W56HZV-06-R-0079	MOD/AMD 0002	
N			

Name of Offeror or Contractor:

Through 5 515,000 13 to 60 Months After Contract Award 10,729.17

Total: 570,500

b. The Government's projected skill mix for the base year and each of the four succeeding years is as follows:

<u>Skill</u>	Base Year <u>Approximate Hours</u>	Base Year Approximate <u>Hours per Month</u>	Each Succeeding Year <u>Approximate Hours</u>	Each Succeeding Year Approximate Hours per Month
Program Manager	1,900	158.33	3,862.50	321.88
Team Leader/Logistics	5,640	470.00	12,875.00	1,072.92
Team Leader/Fielding	3,760	313.33	9,260.50	771.69
Logistician	18,800	1,566.67	43,775.00	3,647.92
Warehouser	5,650	470.83	12,875.00	1,072.92
Fielders	18,800	1,566.67	43,775.00	3,647.92
System Analyst	950	79.17	2,327.00	193.92
Total	55,500	4,625.00	128,750.00	10,729.17

c. Annual Skill Mix: The Offeror shall propose the same labor skill mix and corresponding ratio of hours for each of the five contract years.

To:

L.2.2.2.1 Proposal Preparation and Evaluation Assumptions

For proposal preparation and evaluation purposes under the Personnel Sub-Factor, Offeror's shall assume the following:

a. Total Package Fielding Level of Effort (LOE)

Contract	Approximate		Hours per
<u>Years</u>	<u>Hours</u>	Length of Period	<u>Month</u>
Base Year Years 2	38,000	1 to 12 Months After Contract Award	3,166.66
Through 5	600,000	13 to 60 Months After Contract Award	12,500.00
Total:	638,000		

b. The Government's projected skill mix for the base year and each of the four succeeding years is as follows:

<u>skill</u>	Base Year Approximate Hours	Base Year Approximate <u>Hours per Month</u>	Each Succeeding Year <u>Approximate Hours</u>	Each Succeeding Year Approximate <u>Hours per Month</u>
Program Manager	1,900	158.33	1,900.00	158.33
Team Leader/Logistics	3,760	313.33	7,520.00	626.66
Team Leader/Fielding	3,760	313.33	5,640.00	470.00
Logistician	10,710	892.50	21,985.00	1,832.08
Warehouser	5,640	470.00	7,520.00	626.66
Fielders	11,280	940.00	21,985.00	1,832.08
System Analyst	950	79.17	950.00	79.17
OPNET Instructor			75,000.00	6,250.00
Total	38,000	3,166.66	142,500.00	11,875.00

For evaluation purposes, the Prospective Offeror will assume allocation of the above skill mix as follows:

- 1) Your company headquarters
- 2) The office you establish within close proximity to TACOM
- 3) One generic site where you will conduct Total Package Fielding efforts on this forthcoming procurement.

c. Annual Skill Mix: The Offeror shall propose the same labor skill mix and corresponding ratio of hours for each of the five contract years.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 11 of 45

#### Name of Offeror or Contractor:

20. Revise Section L, Paragraph L.2.2.2.1

From:

L.2.2.2.1 Level Of Effort (LOE) Personnel

The Offeror shall identify its proposed skill mix and labor hours for the 55,500 estimated LOE hours in the base year of the contract (consistent with the assumption in L.2.2.2.1(b) above). The Government will assume that skill mixes and ratio of hours for the succeeding years will be identical to the base year. The labor skill mix will be comprised of the various job titles the Offeror considers appropriate for staffing the kinds of tasks described in Section C of this RFP.

The Government has identified above the personnel skills it considers superior (see the assumption in L.2.2.2.1(b) above), along with the hours per skill, which the Government anticipates will be required during performance of the Contract (see the assumption in L.2.2.2.1(a)). To the extent the Offeror's proposed skill mixes and hours per skill vary from the above government assumptions, the Offeror shall describe the basis for the variance and substantiate how the alternate mix of skill and/or hours per skill will result in successful performance of the Contract on the Annual Labor Skills Matrix, Attachment 001 in Section J.

The Offeror's Personnel proposal shall be structured similar to the following example:

Base Year: (55,500 Hours)

Position: Program Manager, 1,900 annual hours; Minimum Positional Qualifications include:

- a. 15 years or more experience of Army service type contracts.
- b. 10 years or more experience directly managing Army service type contracts.
- c. 5 years or more experience directly managing logistics services.
- d. A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.

Position: Team Lead/Chief (Logistics), 5,640 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Logistics Systems.
- b. 5 years or more supervisory experience of a staff of logisticians and logistics specialists in TPF.
- c. 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Team Lead/Chief (Fielding), 3,760 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Fielding Systems.
- b. 5 years or more supervisory experience of a staff of fielders in TPF.
- c. 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Logistician, 18,800 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Logistics Systems.
- b. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Warehouser, 5,640 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Warehouse operations.
- b. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Fielder, 18,800 annual hours; Minimum Positional Qualifications include:

a. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: System Analyst, 950 annual hours; Minimum Positional Qualifications include:

- a. 5 years or more computer experience with state of the art software, hardware, and networking.
- b. Bachelor degree or equivalent in computer science or related field.
- c. 7 years or more experience in systems analysis.

In the event of selection for contract award, the Offeror's proposed Minimum Positional Qualifications will be incorporated into the resulting contract.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 12 of 45

#### Name of Offeror or Contractor:

L.2.2.2.1 Level Of Effort (LOE) Personnel

The Offeror shall identify its proposed skill mix and labor hours for the 55,500 estimated LOE hours in the base year of the contract (consistent with the assumption in L.2.2.2.1(b) above). The Government will assume that skill mixes and ratio of hours for the succeeding years will be identical to the base year. The labor skill mix will be comprised of the various job titles the Offeror considers appropriate for staffing the kinds of tasks described in Section C of this RFP.

The Government has identified above the personnel skills it considers superior (see the assumption in L.2.2.2.1(b) above), along with the hours per skill, which the Government anticipates will be required during performance of the Contract (see the assumption in L.2.2.2.1(a)). To the extent the Offeror's proposed skill mixes and hours per skill vary from the above government assumptions, the Offeror shall describe the basis for the variance and substantiate how the alternate mix of skill and/or hours per skill will result in successful performance of the Contract on the Annual Labor Skills Matrix, Attachment 0001 in Section J

The Offeror's Personnel proposal shall be structured similar to the following example:

Base Year: (38,000 Hours)

Position: Program Manager, 1,900 annual hours; Minimum Positional Qualifications include:

- a. 15 years or more experience of Army service type contracts.
- b. 10 years or more experience directly managing Army service type contracts.
- c. 5 years or more experience directly managing logistics services.
- d. A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.

Position: Team Lead/Chief (Logistics), 3,760 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Logistics Systems.
- b. 5 years or more supervisory experience of a staff of logisticians and logistics specialists in TPF.
- c. 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Team Lead/Chief (Fielding), 3,760 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Fielding Systems.
- b. 5 years or more supervisory experience of a staff of fielders in TPF.
- c. 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Logistician, 10,710 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Logistics Systems.
- b. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Warehouser, 5,640 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Warehouse operations.
- b. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Fielder, 11,280 annual hours; Minimum Positional Qualifications include:

a. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: System Analyst, 950 annual hours; Minimum Positional Qualifications include:

- a. 5 years or more computer experience with state of the art software, hardware, and networking.
- b. Bachelor degree or equivalent in computer science or related field.
- c. 7 years or more experience in systems analysis.

Position: Operator New Equipment Training Instructor, 75,000 annual option hours; Minimum Positional Qualifications include:

- a. 5 years or more experience as a certified military instructor.
- b. 3 years or more experience with, or knowledge of PM HBCT vehicles noted in Section B, Paragraph B-1.

In the event of selection for contract award, the Offeror's proposed Minimum Positional Qualifications will be incorporated into

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 13 of 45

#### Name of Offeror or Contractor:

the resulting contract.

21. Revise Section L, Paragraph L.2.4.3

From:

- L.2.4.3 Relevant Contracts: Relevant contracts are those which are similar in scope to the requirements of the solicitation. Each past contract does not have to meet all of the criteria below to be considered relevant, but we will be particularly interested in those contracts that include the following scopes of work:
  - a. Total Package Fielding of Major Army Weapons Systems
  - b. TPF Warehouse Operations
  - c. TPF Logistics Automation
  - d. Programmatic Support

To:

- L.2.4.3 Relevant Contracts: Relevant contracts are those which are similar in scope to the requirements of the solicitation. Each past contract does not have to meet all of the criteria below to be considered relevant, but we will be particularly interested in those contracts that include the following scopes of work:
  - a. Total Package Fielding of Major Army Weapons Systems
  - b. TPF Warehouse Operations
  - c. TPF Logistics Automation
  - d. Programmatic Support
  - e. Operator New Equipment Training
- 22. Revise Section M, Paragraph 4.8.2.1

From:

M.4.8.2.1 The Experience Sub-factor will assess the performance risk probability that the prime Offeror, and any proposed significant subcontractors will, based upon the extent and relevance of recent experience, applicable to the Offeror's proposed performance approach, not successfully perform the Section C scope of work requirements of the RFP.

Highly relevant experience will generally include the following:

- 1. Total Package Fielding of Major Army Weapon Systems
- 2. TPF Warehousing Operations;
  - a. Shipping and receiving of TPF assets,
  - b. Accountability and inventory of TPF assets.
- 3. TPF Logistics Automation.
  - a. Maintaining customer records and databases pertaining to requisitioning issue and receipt of TPF material.
- 4. Programmatic Support

To:

M.4.8.2.1 The Experience Sub-factor will assess the performance risk probability that the prime Offeror, and any proposed significant subcontractors will, based upon the extent and relevance of recent experience, applicable to the Offeror's proposed performance approach, not successfully perform the Section C scope of work requirements of the RFP.

Highly relevant experience will generally include the following:

1. Total Package Fielding of Major Army Weapon Systems

	Reference No. of Document Being Continued
CONTINUATION SHEET	· ·

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 14 of 45

Name of Offeror or Contractor:

- 2. TPF Warehousing Operations;
  - a. Shipping and receiving of TPF assets,
  - b. Accountability and inventory of TPF assets.
- 3. TPF Logistics Automation.
  - a. Maintaining customer records and databases pertaining to requisitioning issue and receipt of TPF material.
- 4. Programmatic Support
- 5. Operator New Equipment Training
- 23. Revise Section M, Paragraph 4.8.3 (1 & 2)

From:

M.4.8.3 Sub-factor 2 - Personnel

The Government will evaluate the Offeror's Personnel proposal based on the following:

- 1. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position for Key Personnel credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract. Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Program Manager Full Time 1,900 hours
  - (1) 15 years or more experience of Army service type contracts.
  - (2) 10 years or more experience directly managing Army service type contracts.
  - (3) 5 years or more experience directly managing logistics services.
  - (4) A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.
- b. Team Leader/Logistics Full Time 5,640 hours
  - (1) 10 years or more experience with Army Logistics systems.
  - (2) 5 years or more supervisory experience of a staff of logisticians and logistic specialists in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Team Leader / Fielding Full Time 3,760 hours
  - (1) 10 years or more experience with Army Fielding systems.
  - (2) 5 years or more supervisory experience of a staff of fielders in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- 2. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position, credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract. Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Position: Logistician 18,800 hours
  - (1) 7 years or more experience with Army Logistics systems.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- b. Position: Warehouser 5,640 hours
  - (1) 7 years or more experience with Army Warehouse operations.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Position: Fielder 18,800 hours
  - (1) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- d. Position System Analyst 950 hours
  - (1) 5 years or more experience with state of the art software, hardware and networking.
  - (2) Bachelor degree or equivalent in computer science or related field.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 15 of 45

#### Name of Offeror or Contractor:

(3) 7 years or more experience in systems analysis.

To:

M.4.8.3 Sub-factor 2 - Personnel

The Government will evaluate the Offeror's Personnel proposal based on the following:

- 1. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position for Key Personnel credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract. Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Program Manager Full Time 1,900 hours
  - (1) 15 years or more experience of Army service type contracts.
  - (2) 10 years or more experience directly managing Army service type contracts.
  - (3) 5 years or more experience directly managing logistics services.
  - (4) A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.
- b. Team Leader/Logistics Full Time 3,760 hours
  - (1) 10 years or more experience with Army Logistics systems.
  - (2) 5 years or more supervisory experience of a staff of logisticians and logistic specialists in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Team Leader / Fielding Full Time 3,760 hours
  - (1) 10 years or more experience with Army Fielding systems.
  - (2) 5 years or more supervisory experience of a staff of fielders in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- 2. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position, credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract. Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Position: Logistician 10,710 hours
  - (1) 7 years or more experience with Army Logistics systems.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- b. Position: Warehouser 5,640 hours
  - (1) 7 years or more experience with Army Warehouse operations.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Position: Fielder 11,280 hours
  - (1) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- d. Position System Analyst 950 hours
  - (1) 5 years or more experience with state of the art software, hardware and networking.
  - (2) Bachelor degree or equivalent in computer science or related field.
  - (3) 7 years or more experience in systems analysis.
- e. Operator new Equipment Training 75,000 option hours
  - (1) 5 year or more experience as a certified military instructor.
  - (2) 3 years or more experience with, or knowledge of PM HBCT vehicles noted in Section B, Paragraph B-1.
- 24. Delete Section L, Clause L-9, 52.215-20 Requirements for Cost or Pricing Data or Information Other than Cost or Pricing Data, Alternate II (Oct 1997) and Alternate III (Oct 1997).

# Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079 MOD/AMD 0002 Page 16 of 45

#### Name of Offeror or Contractor:

- Add Section C, Clause 52.204-4003, "Start of Work Meeting (May 2000)" to Solicitation W56HZV-06-R-0079.
- Delete Section L, Paragraph L.2.5 and merge this deleted information into Paragraph L.2.1

Delete:

L.2.5 Volume III - Contract Volume.

**CONTINUATION SHEET** 

In this volume, Offeror's will provide:

- a. The Standard Form 33 (SF 33) cover page signed by a person authorized to sign proposals on behalf of the Offeror. Include completed fill-ins of SF 33 blocks 12, 13, 15A, 15B, 16, 17, and 18.
- b. One copy of this solicitation (Sections A-K) with all fill-ins completed.
- c. An affirmative statement that the Offeror proposes to meet all the requirements of RFP Section C, without exception.
- d. Any other information required by the solicitation.

Merge Above into Section L, Paragraph L.2.1 as follows:

- L.2.1 Certifications/Representations (Volume I): In this volume, Offeror's shall provide:
  - a. The Offeror shall provide signed SF 33 "Solicitation, Offer and Award" cover page signed by a person authorized to sign proposals on behalf of the Offeror. Include completed fill-ins of SF 33 blocks 12, 13, 15A, 15B, 16, 17, and 18..
  - b. One copy of this solicitation and all applicable fill-in provisions from Sections A, B, F and K of this solicitation.
  - c. A list of any exceptions the Offeror takes to any term, condition or requirement contained in the solicitation and the basis for each exception. Offeror's are cautioned to consult with the contracting officer before submitting an offer that takes exception to any term or condition of this RFP.
  - d. An affirmative statement that the Offeror proposes to meet all the requirements of RFP Section C, without
  - e. Any other information required by the Solicitation to be placed in this volume.
- 27. Revise Section L, Paragraph L.2.4.8

From:

- L.2.4.8 In addition, the Offeror shall prepare and submit to the PCO (within thirty (30) days of receipt of the RFP) a list of the references to whom the past performance questionnaire was sent. The reference list shall contain the following information prepared in the following format:
  - 1. Contract No./Delivery/Task Order
  - 2. Contract/Delivery Order/Task Type
  - 3. Program Title, including a brief (50 words or less) description of the work performed.
  - 4. P/S (Enter "P" if performed as a prime contractor or "S" if performed as a subcontractor.
  - 5. Contract dollar value at time of award, present time or completion time as appropriate.
  - 6. Percentage of the effort performed as a prime or subcontractor.
  - 7. Total number of man-hours worked as a prime or subcontractor.
  - 8. Point of Contact and Telephone Number, e-mail (PM/PCO/ACO/COR).
  - 9. Date questionnaire sent to the PCO/Program Manager/COR/Customer

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 17 of 45

#### Name of Offeror or Contractor:

L.2.4.8 In addition, the Offeror shall prepare and submit to the PCO (within thirty (30) days of receipt of the RFP) a list of the references to whom the past performance questionnaire was sent. The reference list shall contain the following information prepared in the following format:

- Contract No./Delivery/Task Order
- 2. Contract/Delivery Order/Task Type
- 3. Program Title, including a brief (50 words or less) description of the work performed.
- 4. P/S (Enter "P" if performed as a prime contractor or "S" if performed as a subcontractor.
- 5. Contract dollar value at time of award, present time or completion time as appropriate.
- 6. Percentage of the effort performed as a prime or subcontractor.
- 7. Total number of man-hours worked as a prime or subcontractor.
- 8. Point of Contact and Telephone Number, e-mail (PM/PCO/ACO/COR).
- 9. Date questionnaire sent to the PCO/Program Manager/COR/Customer

Mail this submission to:

Commander

US Army Tank-automotive and Armaments Command 6501 East 11 Mile Road Exclusively for: Thomas Michelin AMSTA-AQ-AHLA Warren, MI. 48397-5000

INNER ENVELOPE: RFP W56HZV-06-R-0079

PAST PERFORMANCE SOURCE SELECTION INFORMATION

You may also email this information to <a href="mailto:thomas.michelin@us.army.mil">thomas.michelin@us.army.mil</a> or send it by Fax at 586-574-8043.

- 28. The closing date for submission of proposals for Solicitation W56HZV-06-R-0079 is extended to 28 April 2006.
- 29. All other terms and conditions of solicitation W56HZV-06-R-0079 remain unchanged.

\*\*\* END OF NARRATIVE A 002 \*\*\*

# Reference No. of Document Being Continued PIIN/SIIN W56HZV-06-R-0079

**MOD/AMD** 0002

Page 18 of 45

Name of Offeror or Contractor:  ITEM NO SUPPLIES/SERVICES QUANTITY UNIT UNIT PRICE AMOUNT							
ITEM NO	EM NO SUPPLIES/SERVICES			UNIT PRICE	AMOUNT		
	SECTION B - SUPPLIES OR SERVICES AND PRICES/COSTS						
0004AA	SERVICES LINE ITEM				\$		
	NOUN: TPF FOR PM BRIDGING						
	PROGRAM: TOTAL PACKAGE FIELDING FOR PM BRIDGING START OF WORK: DATE OF SIGNED CONTRACT COMPLETION DATE: ONE YEAR AFTER AWARD OF CONTRACT LEVEL OF EFFORT: 500 HOURS			Estimated Cost: Fixed Fee: CPFF:	\$ \$ \$		
	(End of narrative B001)						
	Inspection and Acceptance INSPECTION: Destination ACCEPTANCE: Destination						

# Reference No. of Document Being Continued PIIN/SIIN W56HZV-06-R-0079

**MOD/AMD** 0002

Page 19 of 45

Name of Offeror or Contractor:						
ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT	
0006AA	SERVICES LINE ITEM				\$	
	NOUN: TPF FOR M-1 ABRAMS PRON: 475TPS2547 PRON AMD: 01 AMS CD: 31206453015					
	PROGRAM: TOTAL PACKAGE FIELDING FOR M-1 ABRAMS START OF WORK: DATE OF SIGNED CONTRACT COMPLETION DATE: ONE YEAR AFTER AWARD OF CONTRACT LEVEL OF EFFORT: 0 HOURS  (End of narrative B001)			Estimated Cost: Fixed Fee: CPFF:	\$ \$ \$	
	Inspection and Acceptance INSPECTION: Destination ACCEPTANCE: Destination					

# Reference No. of Document Being Continued PIIN/SIIN W56HZV-06-R-0079

**MOD/AMD** 0002

Page 20 of 45

Name of Offeror or Contractor

Name of Offer	Name of Offeror or Contractor:						
ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT		
0007AA	SERVICES LINE ITEM				\$_		
	NOUN: TPF FOR HVY BRIGADE CBT TEAM						
	PROGRAM: TOTAL PACKAGE FIELDING FOR HEAVY BRIGADE COMBAT TEAM START OF WORK: DATE OF SIGNED CONTRACT COMPLETION DATE: ONE YEAR AFTER AWARD OF CONTRACT LEVEL OF EFFORT: 0 HOURS  (End of narrative B001)			Estimated Cost: Fixed Fee: CPFF:	\$ \$ \$ \$		
	Inspection and Acceptance INSPECTION: Destination ACCEPTANCE: Destination						

# Reference No. of Document Being Continued PIIN/SIIN W56HZV-06-R-0079

**MOD/AMD** 0002

Page 21 of 45

Name of Offeror or Contractor:					
ITEM NO	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
0010	SECURITY CLASS: Unclassified				
0010AA	SERVICES LINE ITEM				\$
	NOUN: TPF FOR OPERATOR NEW EQ TRNG				
	PROGRAM: TOTAL PACKAGE FIELDING FOR OPERATOR NEW EQUIPMENT TRAINING (OPNET) START OF WORK: DATE OF SIGNED CONTRACT COMPLETION DATE: ONE YEAR AFTER AWARD OF CONTRACT LEVEL OF EFFORT: 0 HOURS  (End of narrative B001)			Estimated Cost: Fixed Fee: CPFF:	\$ \$ \$
	Inspection and Acceptance INSPECTION: Destination ACCEPTANCE: Destination				
	Deliveries or Performance  DEL REL CD QUANTITY DAYS AFTER AWARD  001 0 0360				

### Reference No. of Document Being Continued

**PIIN/SIIN** W56HZV-06-R-0079

MOD/AMD 0002

Page 22 of 45

#### Name of Offeror or Contractor:

B-1 Program Base Hours and CLIN Structure:

Program CLIN	Base Hours
Bradley 0001AA	26,000
M707 KNIGHT 0002AA	4,000
M113 0003AA	6,000
PM Bridging 0004AA	500
M88A2 HERCULES 0005AA	1,500
M-1 Abrams 0006AA	0
PM Heavy Brigade	
Combat Team 0007AA	0
FAASV/Paladin 0008AA	0
OPNET Instructor 0010AA	0
Total:	38,000

B-2 Option, Bradley Fighting Vehicle System (BFVS)

B-2-1 In accordance with Clause H-23, the Government shall have the option to increase the Bradley Fighting Vehicle System (BFVS) Level of Effort Hours by a maximum of 170,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 170,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0001 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-23.

Available Hours: 170,000

Time Period		Estimated	Fixed	Total Cost
(Months afte	r	Cost	Fee	Fixed Fee
original Awa	rd)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

B-3 Option, M707 KNIGHT Vehicle System

B-3-1 In accordance with Clause H-24, the Government shall have the option to increase the M707 KNIGHT Vehicle System Level of Effort Hours by a maximum of 16,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 16,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0002 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-24.

Available Hours: 16,000

Time Period (Months afte original Awa		Estimated Cost Per Hour	Fixed Fee Per Hour	Total Cost Fixed Fee Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

B-4 Option, M113 Vehicle System

B-4-1 In accordance with Clause H-25, the Government shall have the option to increase the M113 Vehicle System Level of Effort Hours by a maximum of 32,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 32,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0003 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-25.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 23 of 45

#### Name of Offeror or Contractor:

Available Hours: 32,000 Time Period Estimated Fixed Total Cost (Months after Cost Fixed Fee Fee original Award) Per Hour Per Hour Per Hour Base Year 1 to 12 months after contract award 13 to 24 months after contract award Year 2 25 to 36 months after contract award Year 3 Year 4 37 to 48 months after contract award 49 to 60 months after contract award Year 5

B-5 Option, PM Bridging

B-5-1 In accordance with Clause H-26, the Government shall have the option to increase the PM Bridging Level of Effort Hours by a maximum of 14,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 14,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0004 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-26.

Available Hours: 14,000

Time Period (Months afte original Awa		Estimated Cost Per Hour	Fixed Fee Per Hour	Total Cost Fixed Fee Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

B-6 Option, M88A2 HERCULES Vehicle System

B-6-1 In accordance with Clause H-27, the Government shall have the option to increase the M88A2 HERCULES Vehicle System Level of Effort Hours by a maximum of 16,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 16,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0005 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-27.

Available Hours: 16,000

Time Period (Months after	r	Estimated Cost	Fixed Fee	Total Cost Fixed Fee
original Awa	rd)	Per Hour	Per Hour	Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

B-7 Option, M-1 Abrams Vehicle System

B-7-1 In accordance with Clause H-28, the Government shall have the option to increase the M-1 Abrams Vehicle System Level of Effort Hours by a maximum of 50,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 50,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0006 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-28.

Available Hours: 50,000

Time Period Estimated Fixed Total Cost (Months after Cost Fee Fixed Fee original Award) Per Hour Per Hour Per Hour

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B-8 Option, PM - Heavy Brigade Combat Team

B-8-1 In accordance with Clause H-29, the Government shall have the option to increase the PM - Heavy Brigade Combat Team Level of Effort Hours by a maximum of 1,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 1,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0007 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-29.

Available Hours: 1,000

Time Period (Months afte original Awa		Estimated Cost Per Hour	Fixed Fee Per Hour	Total Cost Fixed Fee Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$
Year 5	49 to 60 months after contract award	\$	\$	\$

B-9 Option, FAASV/Paladin Vehicle System

B-9-1 In accordance with Clause H-30, the Government shall have the option to increase the FAASV/Paladin Vehicle System Level of Effort Hours by a maximum of 1,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 1,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0008 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-30.

Available Hours: 1,000

Time Period	Estimated	Fixed	Total Cost
(Months after	Cost	Fee	Fixed Fee
original Award)	Per Hour	Per Hour	Per Hour
Base Year 1 to 12 months after contract award	\$	\$	\$
Year 2 13 to 24 months after contract award	\$	\$	\$
Year 3 25 to 36 months after contract award	\$	\$	\$
Year 4 37 to 48 months after contract award	\$	\$	\$
Year 5 49 to 60 months after contract award	\$	\$	\$

B-10 Option, Operator New Equipment Training (OPNET)

B-10-1 In accordance with Clause H-31, the Government shall have the option to increase the Operator New Equipment Training Level of Effort Hours by a maximum of 300,000 hours. The Government may exercise this option in more than one increment. The total option hours added to the Contract by exercise of this option shall not exceed 300,000 hours. If exercised, the hours increased and unilaterally awarded on CLIN 0010 shall be on a Cost-Plus-Fixed-Fee basis in accordance with the time period outlined below for any option hours exercised, and at the corresponding hourly rates specified below and further described in Clause H-31.

Available Hours: 300,000

Time Period (Months after original Awar		Estimated Cost Per Hour	Fixed Fee Per Hour	Total Cost Fixed Fee Per Hour
Base Year	1 to 12 months after contract award	\$	\$	\$
Year 2	13 to 24 months after contract award	\$	\$	\$
Year 3	25 to 36 months after contract award	\$	\$	\$
Year 4	37 to 48 months after contract award	\$	\$	\$

CONTINUATION SHEET		Reference No. of Document Being Continued				Page 25 of 45
		PIIN/SIII	<b>√</b> W56HZV-06-R-0079	MOD/AM	<b>D</b> 0002	
Name of	Offeror or Contractor:					
Year 5	49 to 60 months after contrac	award	\$	\$	\$	

\*\*\* END OF NARRATIVE B 001 \*\*\*

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 26 of 45

Name of Offeror or Contractor:

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SECTION	C.	_	DESCRIPTION	/SPECIFICATIONS	/ WORK	STATEMENT

Status Regulatory Cite \_\_\_\_\_\_ Title \_\_\_\_\_ Date

C-1 CHANGED 52.204-4003 (TACOM)

START OF WORK MEETING

MAY/2000

The contractor shall host a start of work meeting at its facility, unless some other location is designated in the contract, within 30 days after contract award. The contractor shall at a minimum invite the Contracting Officer's Representative (COR) identified in Section G or in an appointment letter, the Contract Specialist identified on the face page of this document, and the Administrative Contracting Officer (ACO). The COR, Contract Specialist, and ACO shall be given at least 14 days advance notice of the time, date, and location of the start of work meeting. The preferred method of notification is by email.

[End of Clause]

C-2 TOTAL PACKAGE FIELDING (TPF) - SCOPE OF WORK (SOW)

#### C-2-1 Objective

The purpose of this effort is to provide a Total Package Fielding (TPF) activity to insure complete initial sustainment capability and customer satisfaction at the time of formal handoff of a weapon system. While weapon systems vastly improve the Armys fighting capability, the introduction of such sophisticated technology creates some logistics problems. One of these is how to put a fully supportable system into the hands of the using unit with minimal disruption of the units day-to-day mission. When you consider the range and quantity of logistics support required, including auxiliary vehicles, spare parts, test and support equipment, vehicles and technical manuals all of which are often stored or manufactured at widely scattered sites the difficulty of getting it to the unit at the same time as the weapon systems is obvious. Total Package Fielding has been developed by the Army to manage this fielding process. TPF minimizes the workload of the gaining unit by gathering the end item and all required support into a single package and issuing to the unit. The Combat Systems involved under this effort will be the Abrams Tank Family of Vehicles, Bradley Fighting Vehicle Systems and all derivative vehicles, the M113 Family of Vehicles, Paladin/FAASV, M707 Knight, M88A2 HERCULES and PM Bridging, and included with these systems is TPF for Operator New Equipment Training (OPNET).

- C-2-2 General
- C-2-2-1 Contractor shall be fully operational within fourteen (14) days after contract award.
- C-2-2-2 All work under this contract shall be performed only to the extent authorized by discrete Work Directives that have been approved by the Contracting Officer.
- C-2-2-3 The Contractor shall comply with the terms of this Scope of Work (SOW) in strict accordance with applicable local policies (installation/command), Department of the Army (DA) documents and policies, Department of Defense (DOD) Regulations and all updates/changes to this SOW during the performance period. The Contractor shall immediately bring to the attention of the PCO, for final resolution, any conflict between compliance with the directives, policies, rules and regulations cited in this contract.
- C-2-2-4 The Contractor shall manage and control the resources necessary to ensure timely achievement of all of the requirements of this contract in the most economical manner possible. During the period of performance of the contract, close coordination and liaison shall be maintained with the Government. The Contractor shall communicate telephonically and electronically with the Government Contracting Officers Representative, Functional Technical Representative, Program Management (PM) Logistics, Product Support Integration Directorate, Materiel Fielding Team, and depot/storage site Unit Materiel Fielding Point (UMFP), and warehouse personnel. The Contractor shall have the ability to deliver and retrieve fielding related documents to and from TACOM sites. The Contractor shall attend meetings with PM representatives.
- C-2-2-5 The Contractor, as an independent Contractor, and not as an agent of the Government, for the level of effort specified for this contract shall provide all necessary personnel, facilities, materials and services to perform the specific work and services required by individual Work Directives. The Contractor shall have sole responsibility and discretion for the manner and method of performing tasks as specified in this SOW. The Contractor shall be responsible for the administration, operation and conduct of all persons they employ to provide services under this contract to include: arranging for travel, passports, installation and facility clearances. All travel requests shall be approved by the appropriate FTR.
- C-2-2-6 The Government reserves the right to cause the Contractor to remove any individual from an assignment under this effort for reasons of incompetence, intoxication, controlled substance abuse, misconduct, security issues or violations of the Standards of Conduct as prescribed in AR 600-50.
- C-2-2-7 The Contractor shall maintain all information, documents, associated reports and/or automated databases relative to the TPF process for the duration of the contract and make disposition per instructions of the Contracting Officer. Any databases developed shall be for government use.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 27 of 45

#### Name of Offeror or Contractor:

#### C-2-3 ELECTRONIC AND AUTOMATION SUPPORT

C-2-3-1 The Contractor will use an automated TPF system and necessary telecommunications support that has the capability to allow the exchange of data between the Contractors home base service center located in close proximity to TACOM, the various Product Managers offices and fielding locations worldwide. All data will be transmitted to the appropriate user via Electronic Data Exchange (EDI)/E-mail. The system shall be able to:

- a. Access through High-Speed Internet access, the Commodity Command Standard System (CCSS) and the Logistics Information Database (LIDB).
- b. Generate and maintain DA Form 5682 Materiel Requirements Lists (MRL) with 100% accuracy. If approved by COTR and/or designated representative, another automated form containing this information may be used if it is acceptable to the gaining MACOM
- c. Generate the appropriate transactions to keep the TPF packages in the US Army Supply System database in agreement with the MRL as changes are made to it as it goes from a draft to a final document. The Contractor shall maintain the MRLs with real

time information and use The Total Army Fielding System (TAFS see http://aeps.ria.army.mil) (if using DA Form 5682) which is the standard system for the Army in which to track all TPFs. The Fielding Requirements (FRET) database system may also be used to requisition TPF packages and MRL transactions.

- d. Maintain an audit trail of changes made to each MRL as it goes from a draft to a final document.
- e. Generate the appropriate transactions to build TPF packages in the US Army Supply System database that match the quantities in the FINAL MRL.
- f. Generate requisitions for technical manuals and publications that can be sent to the Army Publishing Directorate. The Contractor shall requisition a starter set of electronic technical manuals and publications for each gaining unit from the Army Publishing Directorate IAW AR 700-142/DA PAM 700-142.
- C-2-3-2 The Contractor shall generate all actions required to provide Customer Documentation to the Gaining Unit. The Contractor shall complete all transactions necessary to complete the Gaining Command requirements IAW AR 700-142/DA PAM 700-142.
- C-2-3-3 The Contractor shall maintain an automated serial number tracking system capable of tracing any serial number and provide the communications support necessary to accommodate requests for such information.
- C-2-3-4 When requested, generate IAW AR 700-142/DA PAM 700-142 the following management reports and output products:
  - Package Listings
  - Package Status Report
  - Package Assessment Report
  - Package Movement Report
  - Shortage Report
  - Funding Forecast
  - Discrepancy Reports
  - Performance and Cost Reports

## C-2-4 LOGISTICS MANAGEMENT

C-2-4-1 The Contractor shall develop and maintain a Materiel Requirements List (MRL) IAW AR 700-142/DA PAM 700-142 for each fielding that will identify each Gaining Units requirements for the following categories:

- a. End Items with or without Basic Issue Items (BII) listed.
- b. Associated Support Items of Equipment (ASIOE)
- c. Special Tools and Test Equipment (STTE) and Test Program Sets (TPS)
- ${\tt d.} \quad {\tt Test \ Measurement \ and \ Diagnostic \ Equipment \ (TMDE)}$
- e. Direct Support Level and Organizational Level Initial Issue Spare/Repair Parts
- f. Technical Manuals and Publications (Starter Set)
- g. Caretaker Stocks
- h. Special Mission Kits and Outfits

C-2-4-2 Using the Mission Support Plan provided by the Gaining Command or support information obtained from other sources, the Contractor shall prepare a draft MRL for FTR review prior to sending to the GC. The Contractor will conduct an MRL Review or MRL coordination meeting with the GC using the draft MRL prior to deprocessing and handoff of vehicles. Results obtained from the MRL

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 28 of 45

#### Name of Offeror or Contractor:

Review will be used to create the Final MRL IAW established timeframes.

- C-2-4-3 Concurrently with the submission of the Final MRL, the contractor shall execute the requisitioning and/or ordering process for all initial issue support items IAW AR 700-142/DA PAM 700-142. The contractor will be responsible for submitting appropriate transactions to the databases and correcting all rejects.
- C-2-4-4 Prior to initiating the requisitioning actions for each package from the Government supply system, the Contractor shall provide an itemized list of items and cost to the FTR and/or designated representative who will verify that funds are available to adequately support the requirements.
- C-2-4-5 Once requisitions are submitted, the Contractor shall monitor and track the supply status and package fill by using LIDB information and making direct contact with item managers and depots.
- C-2-4-6 The Contractor shall establish an Army Publishing Directorate (APD) publication account and a system to provide a starter set of all publications listed in the MRL at the time of hand-off to the GC. The Contractor shall provide APD an annual forecast of publication requirements. The Contractor shall also receive, maintain and issue pre-APD printed publications when not available from the standard APD system to support fielding.
- C-2-4-7 The Contractor shall conduct a Joint Supportability Assessment (JSA) at least 90 days before OCONUS fielding and 60 days before CONUS fielding. During the JSA, the Contractor shall advise the gaining command of projected shortages of equipment and support items and any deficiencies which would impact the operation, maintenance or support of the system. The Contractor shall identify backordered items by document number, and provide the expected date of delivery. The Contractor shall furnish a list of unavailable items requiring out-of-Department of Army Master Priority List (DAMPL) for GC review and redistribution decisions.
- C-2-4-8 The Contractor shall initiate Call Forward requests for shipment of packages and materiel from Unit Materiel Fielding Point (UMFP) to hand-off sites as required by milestones established in AR 700-142 and submit to the appropriate FTR. The Contractor shall be able to monitor the movement of this materiel through Government databases from the UMFP to the hand-off site.
- C-2-4-9 The Contractor shall provide telecommunications capability at each PM fielding site/staging site designated by the FTR. This telecommunications capability is defined as all hardware and software necessary to establish the capability to communicate TPF data on a real time basis between the Contractors base computer system and the fielding site/ staging site and to produce all TPF output products and management reports at the site.
- C-2-4-9 The Contractor shall supply the Depot Workload information as prescribed in AR 700-142 and submit to the appropriate FTR.
- C-2-4-10 The Contractor shall request shipment of and track Special Tools and Test Equipment (STTE) from the depot of origin or source of supply to the hand-off point or staging site.
- C-2-4-11 The Contractor shall maintain a database whereby major serial numbered items can be easily traced to the receiving unit and provide serial number information to the appropriate FTR upon request. This database shall contain, as a minimum, the serial number, hand-off date, receiving units DODAAC, model number and registration number of each major item IAW agreed upon format.
- C-2-4-12 The Contractor shall provide on a monthly basis a list of shortages and applicable Reports of Discrepancy (ROD) for all TPF materiel. This is to include Components of End Item (COEI) and Basis Issue Items (BII). The Contractor must pursue the issue of shortage items from their source of supply until hand off to the gaining unit.
- C-2-4-13 The Contractor shall prepare technical data and reports in the format specified by the COTR and/or designated representative and the applicable PM Representative. Reports will be furnished to the Government IAW the requirements, quantities and schedules set forth in the applicable schedules.

#### C-2-5 FIELDING EFFORTS

- C-2-5-1 The Contractor shall assist the deprocessing team with support as required by each fielding site. The contractor may be required to deprocess vehicles and lead the deprocessing effort on a limited basis.
- C-2-5-2 The Contractor shall accomplish the inventory of the end item and all TPF material being fielded at the hand-off point and participate in the joint inventory of the TPF items.
- C-2-5-3 The Contractor shall provide assistance to the gaining unit to insure proper posting of documentation that shall close out requisitions for materiel that was issued during the joint inventory. This customer documentation shall be provided at the time of the Joint Inventory and in a media that is compatible with the gaining units computer/automated system IAW AR 700-142/DA PAM 700-142.
- C-2-5-4 The Contractor shall be responsible for closure of the U.S. Army wholesale as well as retail Supply System for class VII and IX.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 29 of 45

#### Name of Offeror or Contractor:

C-2-5-5 The Contractor shall prepare, for the gaining and fielding commands signature, a joint inventory report; DA Form 5684 IAW DA PAM 700-142 supported by DA Form 3161 or DA Form 2062. Provide copies to gaining command and the appropriate FTR.

C-2-5-6 At time of hand-off, the Contractor shall formally transfer accountability of all materiel, IAW AR 710-2, by requiring the gaining units Property Book Officer to sign appropriate documentation.

C-2-5-7 A Final After Action Report shall be provided within sixty (60) days after each fielding to the appropriate FTR.

C-2-5-8 The Contractor shall also provide the above TPF effort for building, tracking and hand-off of tailored packages for Army Prepositioned Stock (APS), Regional Training Site- Maintenance (RTS-M) equipment, Training Bases and readiness initiatives for previously fielded systems.

C-2-5-9 The Contractor shall be able to provide Operator New Equipment Training (OPNET) to CONUS units receiving new or refurbished PM - HBCT Vehicle Systems outlined in Section B, Paragraph B-1. The Team shall consist of personnel with extensive experience in training, operation and utilization of PM - HBCT Vehicle Systems.

#### C-2-6 WAREHOUSE SUPPLY SUPPORT

C-2-6-1 The Contractor shall provide personnel and equipment in Government provided facilities at Ft. Carson and Ft. Hood in order to receive, organize, repackage, maintain and ship initial issue support items requisitioned or ordered from various sources of supply.

C-2-6-2 At the Ft. Hood facility, the Contractor must use software to perform receipt, storage and issue/shipping, with bar code readers as well as the functions of a Unit Materiel Fielding Point (UMFP) to include Sets Kits and Outfits (SKO) with cyclical inventories. The Contractor supplied software is required to be compatible with the current U.S. Military bar coding system and will be used to receive materiel into the warehouse. This software must input the units DODAAC in the documentation field and be able to produce 1348-1As with bar code strips. This Contractor software must also manage shelf life and security items and serviceable and unserviceable assets. Database must produce placards on all shelf life items.

C-2-6-3 This software must be able to be used at all CONUS/OCONUS fielding sites and must be adaptable to support all COTR needs.

#### C-2-7 SECURITY

The Contractor will provide whatever security paperwork is needed to insure their employees receive a favorable investigation so that they can access government computers and perform the above duties.

#### C-2-8 ESTIMATED COST, FIXED FEE, AND PAYMENT

C-2-8-1 The estimated cost for performance of Total Package Fielding (TPF) work under the contract, exclusive of the contractor's fee, is set forth in Section B at the CLIN level. The amount shown shall constitute the estimated cost for the purpose of the general provisions of the contract entitled, LIMITATION OF COST, but neither the Government nor the Contractor guarantee the accuracy of said estimate. The provisions of the clause LIMITATION OF COST applies to the Total Package Fielding (TPF) CLIN of the contract. To support payment for work performed under this contract, the contractor shall have available for each voucher submitted the level of effort expended. Expenditure of labor hours in excess of the quantity specified is not authorized. Allowable cost shall be determined and payment thereof shall be as provided in the section I General provision heretofore entitled ALLOWABLE COST AND PAYMENT, FAR 52.216-7.

C-2-8-2 The contactor may present with each voucher for its costs, a fee voucher in the amount bearing the same relation to the CLIN fixed fee as the accompanying cost voucher bears to the applicable CLIN cost. Payment of the fixed fee shall be subject to the withholding set forth in Paragraph (B) of the Section I General Provision entitled FIXED FEE, FAR 52.216-8.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 30 of 45

#### Name of Offeror or Contractor:

SECTION H - SPECIAL CONTRACT REQUIREMENTS

H-23 Option, Bradley Fighting Vehicle System (BFVS)

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the Bradley Fighting Vehicle System under CLIN 0001 of this contract by up to 170,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-2-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the Bradley Fighting Vehicle System does not exceed 170,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Government may exercise its option for.
Total BFVS option hours remaining: hours. Total BFVS option hours exercised: hours.
H-24 Option, M707 KNIGHT Vehicle System
Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M707 KNIGHT Vehicle System under CLIN 0002 of this contract by up to 16,000 hours. Any exercise of the option shall be appropriate estimated cost and fixed fee hourly rates established in paragraph B-3-1 of this contract, as determined by the dot of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.
The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M707 KNIGHT Vehicle System does not exceed 16,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.
Total KNIGHT option hours remaining: hours. Total KNIGHT option hours exercised: hours.
H-25 Option, M113 Vehicle System
Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M113 Vehicle System under CLIN 0003 of this contract by up to 32,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-4-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the optionby giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.
The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M113 Vehicle System does not exceed 32,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.
Total M113 option hours remaining: hours. Total M113 option hours exercised: hours.

H-26 Option, PM Bridging

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting PM Bridging under CLIN 0004 of this contract by up to 14,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-5-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of PM Bridging does not exceed 14,000 hours. There is no minimum amount of man-hours the Government may exercise

H-27 Option, M88A2 HERCULES Vehicle System

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 31 of 45

Name of Offeror or Cont	ractor:
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its option for.	
Total PM Bridging option hours remaining: hours.	Total PM Bridging option hours exercised: hours.

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M88A2 HERCULES Vehicle System under CLIN 0005 of this contract by up to 16,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-6-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M88A2 HERCULES Vehicle System does not exceed 16,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total HERCULES option hours remaining:	hours.	Total HERCULES option hours exercised: hours
H-28 Option, M-1 Abrams Vehicle System		

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the M-1 Abrams Vehicle System under CLIN 0006 of this contract by up to 50,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-7-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the M-1 Abrams Vehicle System does not exceed 50,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total Abrams	option hours remaining: hour	s. Total Abrams option hours	s exercised: h	nours.
H-29 Option,	PM - Heavy Brigade Combat Team			
Pursuant to	FAR 52.217-7, the Government shall have	the unilateral option to incr	rease the level of Total	Package Fielding man-hour

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the PM - Heavy Brigade Combat Team under CLIN 0007 of this contract by up to 1,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-8-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of the PM - Heavy Brigade Combat Team does not exceed 1,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Govern	ment may	exerci	se its	option fo	r.								
Total :	PM-HBCT	option :	hours :	remaining:		hours.	Total	PM-HBCT	option l	hours	exercised:	 hours.	

H-30 Option, FAASV/Paladin Vehicle Systems

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting the FAASV/Paladin Vehicle Systems under CLIN 0008 of this contract by up to 1,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-9-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

H-31 Option, TPF for Operator New Equipment Training (OPNET)

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 32 of 45

#### Name of Offeror or Contractor:

The Government may	exercise t	he option in	one or	more in	crements,	provided	that	the to	tal man	-hours	optione	ed over	the	life of	the
contract in support	of the FA	ASV/Paladin	Vehicle	Systems	does not	exceed 1	,000	hours.	There	is no	minimum	amount	of r	man-hour	s the
Government may exer	cise its o	ption for.													
Total FAASV option	hours rema	ining:	ho	ours. T	otal FAAS	7 option h	hours	exerci	sed:		hours	3.			

Pursuant to FAR 52.217-7, the Government shall have the unilateral option to increase the level of Total Package Fielding man-hours supporting Operator New Equipment Training under CLIN 0010 of this contract by up to 300,000 hours. Any exercise of the option shall be at the appropriate estimated cost and fixed fee hourly rates established in paragraph B-10-1 of this contract, as determined by the date of option exercise. The Contracting Officer may exercise the option by giving written notice to the Contractor at any time after contract award through the option expiration date of sixty months after contract award. The Contractor shall commence performance of work upon issuance and receipt of Work Directives corresponding to any increase in option hours, and complete all outlined Work Directive tasks within the specified period of performance.

The Government may exercise the option in one or more increments, provided that the total man-hours optioned over the life of the contract in support of Operator New Equipment Training does not exceed 300,000 hours. There is no minimum amount of man-hours the Government may exercise its option for.

Total OPNET option hours remaining: \_\_\_\_\_ hours. Total OPNET option hours exercised: \_\_\_\_\_ hours

#### H-32 GOVERNMENT LIABILITY

The Government shall be held harmless from any and all third party claims arising out of the Contractor's use of the Government Equipment or Contractor performance on a Government installation. The Government shall not be held responsible for any third party damage or injury to persons or equipment resulting from contractor performance on a Government installation.

\*\*\* END OF NARRATIVE H 001 \*\*\*

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 33 of 45

#### Name of Offeror or Contractor:

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

Status Regulatory Cite Title Date

L-1 DELETED 52.215-20 REQUIREMENTS FOR COST OR PRICING DATA OR INFORMATION OTHER THAN COST OR PRICING DATA ```(ALTERNATE II (OCT 1997) AND ALTERNATE III (OCT 1997)

L-2 CHANGED 52.237-1 SITE VISIT APR/1984

Offerors or quoters are urged and expected to inspect the site where services are to be performed and to satisfy themselves regarding all general and local conditions that may affect the cost of contract performance, to the extent that the information is reasonably obtainable. In no event shall failure to inspect the site constitute grounds for a claim after contract award.

To coordinate site visits to Fort Hood and Fort Carson, contact the Buyer for this procurement, Mr. Thomas Michelin at 586-574-7112, or \\*HYPERLINK "mailto:thomas.michelin@us.army.mil" <a href="mailto:thomas.michelin@us.army.mil">thomas.michelin@us.army.mil</a>. Allow seven (7) business days to finalize arrangements. (End of provision)

- L.1 Proposal Instructions, Format and Content.
- L.1.1 Proposal Instructions.
- L.1.1.1 The Offerors proposal shall be submitted electronically in accordance with Section L of this solicitation. Specific instructions can be found at 52.204-4009, entitled, "Mandatory Use of Contractor to Government Electronic Communication." Hardcopies will not be accepted. Additional instructions for electronic proposal preparation are found at L.1.5 below. Extreme care and attention should be given to ensure that all required items are included in the proposal. The Government intends to evaluate proposals and award a contract without discussions with Offerors (except clarifications as described in FAR 15.306(a)). Therefore, the Offerors initial proposal should contain the Offerors best terms from a Technical and Cost standpoint. However, the Government reserves the right to conduct discussions, in any phase of the evaluation, if the Contracting Officer later determines them to be necessary.

Although the proposal will be submitted electronically, the proposal shall be printable on 8.5" x 11" paper (except foldout pages). All pages shall be numbered to include text pages, tabular and graphic material. Graphic material shall be legible and fully identified. Each section shall be numbered separately and include an index for that section.

L.1.1.2 Proposal Format. The proposal shall be submitted in the formats and quantities set forth in this section. Section M sets forth evaluation criteria and their relative order of importance to the Government. All proposals shall be in English (American Standard) and shall be in US dollars. Each section of the proposal shall be separable to facilitate review by the Government. Offers may be submitted on CDs or via email. Offers shall comply with the following format and quantities:

VOLUME NO. CONTENTS

NO. OF COPIES

Volume I Certification/Representations 3 Hardcopies

Volume II Technical Proposal 3 CDs and 3 Hardcopies

Volume III Cost Proposal (see L.2.3) 3 CDs and 3 Hardcopies

Volume IV Past Performance Proposal 3 CDs and 3 Hardcopies

(See L.2.4.7 for requested early submission of past performance information)

## L.1.2 Submission Address.

Offers submitted via email shall be separable according to the volume numbers above and must be submitted to thomas.michelit@us.army.mil and vito.zuccaro@us.army.mil.

Offers submitted on CDs shall be submitted to:

U.S. Army Tank-automotive and Armaments Command ATTN: Thomas Michelin, AMSTA-AQ-AHLA 6501 E. Eleven Mile Road Warren, MI 49397-5000

L.1.3 SPECIAL INSTRUCTIONS FOR PROPOSALS HAND CARRIED BY FOREIGN NATIONALS: Current security regulations require all packages and mail to go through a security screening process upon receipt at the installation. Offerors intending to use foreign nationals to hand carry its proposal are required to schedule a time for submission of its proposal with Thomas Michelin (Phone 586-574-7112) in order to be escorted on post to have the packages go through security for proper screening. Delays due to failure to schedule such deliveries in advance do not relieve the Offeror from meeting the required proposal submission date and time.

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#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 34 of 45

#### Name of Offeror or Contractor:

- L.1.4 Late Submissions, Modifications, Revisions and Withdrawals of Offers. The rules for submitted proposals are outlined in FAR 52.215-1 incorporated into this solicitation.
- L.1.5 Electronic Copies.
- L.1.5.1 Offerors must submit electronic copies (Compact Discs) and any supplemental information (such as spreadsheets, backup data, and technical information) using the following:
- (i) Files in either Microsoft Office 2000 or Office XP: Word, Excel, or PowerPoint. Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.
- (ii) Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.
- (iii) Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained within the electronic offer and be accessible offline.
- Note: The above formats may be submitted in compressed form using self-extracting files.
- L.1.5.2 Acceptable Media. The Offeror must submit the electronic copies of the offer via CD ROM or email. Offerors shall label any and all submitted disks with the solicitation number and closing date, and the Offeror's name and address and contact phone number.
- L.1.5.3 Security Note. If the Offeror chooses to password protect access to the offer, the Offeror must provide the Password to TACOM before the closing date. Contact Thomas Michelin (Phone 586-574-7112) or Vito Zuccaro (Phone 586-574-7076) to arrange a means of providing it. Passwords used only for the purpose of write protecting files need not be provided.
- L.1.5.4 Electronic files shall include:
- L.1.5.4.1 The SF33 filled out. SIGNATURE: The SF33 must be signed and included electronically in your disk or CD. Clearly label the disc/CD ROM as described in paragraph L.1.5.2 above, adding the name and title of the signer authorizing the company's offer, company name, and then sign the LABEL itself.
- L.1.5.5 Please see FAR 15.207(c) for a description of the steps the Government shall take with regard to unreadable offers:
- If any portion of a proposal received by the contracting officer electronically or by facsimile is unreadable, the contracting officer immediately shall notify the Offeror and permit the Offeror to resubmit the unreadable portion of the proposal. The method and time for resubmission shall be prescribed by the contracting officer after consultation with the Offeror, and documented in the file. The resubmission shall be considered as if it were received at the date and time of the original unreadable submission for the purpose of determining timeliness under 15.208(a), provided the Offeror complies with the time and format requirements for resubmission prescribed by the contracting officer.
- L.1.5.6 Offerors shall make every effort to ensure that their offer is virus-free. Offers (or portions thereof) submitted which reflect the presence of a virus, or which are otherwise rendered unreadable by damage in either physical or electronic transit, shall be treated as "unreadable" per paragraph L.1.5.5 above.
- L.1.6 Proposals shall conform to the requirements of this solicitation; no alternate proposals will be considered in this procurement.
- L.1.7 Award Without Discussions This RFP includes FAR Provision 52.215-1 Instructions to Offerors Competitive Acquisition in Section L, which advises Offerors that the Government intends to make award without conducting discussions. Where award will be made without discussions, exchanges with Offerors are limited to Clarifications as defined in FAR 15.306(a). Therefore, the Offerors initial proposal should contain the Offerors best terms from a technical, delivery and price standpoint. However, under FAR 52.215-1, the Government reserves the right to hold discussions, if necessary.
- ${\tt L.2}$  Proposal Volumes and Content
- L.2.1 Certifications/Representations (Volume I): In this volume, Offeror's shall provide:
  - a. The Offeror shall provide signed SF 33 "Solicitation, Offer and Award" cover page signed by a person authorized to sign proposals on behalf of the Offeror. Include completed fill-ins of SF 33 blocks 12, 13, 15A, 15B, 16, 17, and 18...
  - b. One copy of this solicitation and all applicable fill-in provisions from Sections A, B, F and K of this solicitation.
  - c. A list of any exceptions the Offeror takes to any term, condition or requirement contained in the solicitation and the basis for each exception. Offeror's are cautioned to consult with the contracting officer before submitting an offer that takes exception to any term or condition of this RFP.

	Reference No. of Document Being Continued
CONTINUATION SHEET	Ŭ

**PIIN/SIIN** W56HZV-06-R-0079 **MOD/AMD** 0002

Page 35 of 45

Name of Offeror or Contractor:

- d. An affirmative statement that the Offeror proposes to meet all the requirements of RFP Section C, without exception.
- e. Any other information required by the Solicitation to be placed in this volume.

#### L.2.2 Volume II Technical Factor:

#### L.2.2.1 Experience (Sub-Factor 1)

The Offeror shall discuss its prior experience within three years of the date of this RFP, in providing Total Package Fielding services which are the same or similar to the requirements in this solicitation. Specifically, the Offeror shall focus its proposal on prior Experience in the following areas:

- 1. Total Package Fielding of major Army Weapon Systems
- 2. TPF Warehousing Operations
- 3. TPF Logistics Automation
- 4. Programatic Support

Regarding prior experience, the Offeror shall provide the following:

- 1. Contract Number
- 2. Contract Performance Period
- 3. Type of Services Provided
- 4. Government or Commercial contracting activity and the name, telephone number and email address of the Procuring Contracting Officer (or equivalent for a Commercial contract).
- 5. Describe the relevance of the prior experience to the requirements of this solicitation and to the Offerors proposed Technical Approach.
- 6. Provide the Scope of Work from the Contract or Delivery/Task Order to support the extent of Relevance discussed in paragraph

#### L.2.2.2 Personnel (Sub-Factor 2)

#### L.2.2.2.1 Proposal Preparation and Evaluation Assumptions

For proposal preparation and evaluation purposes under the Personnel Sub-Factor, Offeror's shall assume the following:

a. Total Package Fielding Level of Effort (LOE)

Contract	Approximate		Hours per
<u>Years</u>	<u>Hours</u>	Length of Period	<u>Month</u>
Base Year	38,000	1 to 12 Months After Contract Award	3,166.66
Years 2			
Through 5	600,000	13 to 60 Months After Contract Award	12,500.00
Total:	638,000		

b. The Government's projected skill mix for the base year and each of the four succeeding years is as follows:

		Base Year	Each	Each Succeeding
	Base Year	Approximate	Succeeding Year	Year Approximate
<u>Skill</u>	Approximate Hours	Hours per Month	Approximate Hours	Hours per Month
Program Manager	1,900	158.33	1,900.00	158.33
Team Leader/Logistics	3,760	313.33	7,520.00	626.66
Team Leader/Fielding	3,760	313.33	5,640.00	470.00
Logistician	10,710	892.50	21,985.00	1,832.08
Warehouser	5,640	470.00	7,520.00	626.66
Fielders	11,280	940.00	21,985.00	1,832.08
System Analyst	950	79.17	950.00	79.17
OPNET Instructor			75,000.00	6,250.00
Total	38,000	3,166.66	142,500.00	11,875.00

For evaluation purposes, the Prospective Offeror will assume allocation of the above skill mix as follows:

#### Reference No. of Document Being Continued **CONTINUATION SHEET**

PIIN/SIIN W56HZV-06-R-0079 MOD/AMD 0002

Page 36 of 45

#### Name of Offeror or Contractor:

- 1) Your company headquarters
- 2) The office you establish within close proximity to TACOM
- 3) One generic site where you will conduct Total Package Fielding efforts on this forthcoming procurement.
- c. Annual Skill Mix: The Offeror shall propose the same labor skill mix and corresponding ratio of hours for each of the five contract years.
- L.2.2.2.2 Personnel Sub-Factor proposal preparation.
- L.2.2.2.1 Level Of Effort (LOE) Personnel

The Offeror shall identify its proposed skill mix and labor hours for the 55,500 estimated LOE hours in the base year of the contract (consistent with the assumption in L.2.2.2.1(b) above). The Government will assume that skill mixes and ratio of hours for the succeeding years will be identical to the base year. The labor skill mix will be comprised of the various job titles the Offeror considers appropriate for staffing the kinds of tasks described in Section C of this RFP.

The Government has identified above the personnel skills it considers superior (see the assumption in L.2.2.2.1(b) above), along with the hours per skill, which the Government anticipates will be required during performance of the Contract (see the assumption in L.2.2.2.1(a)). To the extent the Offeror's proposed skill mixes and hours per skill vary from the above government assumptions, the Offeror shall describe the basis for the variance and substantiate how the alternate mix of skill and/or hours per skill will result in successful performance of the Contract on the Annual Labor Skills Matrix, Attachment 001 in Section J.

The Offeror's Personnel proposal shall be structured similar to the following example:

Base Year: (38,000 Hours)

Position: Program Manager, 1,900 annual hours; Minimum Positional Qualifications include:

- a. 15 years or more experience of Army service type contracts.
- b. 10 years or more experience directly managing Army service type contracts.
- c. 5 years or more experience directly managing logistics services.
- d. A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.

Position: Team Lead/Chief (Logistics), 3,760 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Logistics Systems.
- 5 years or more supervisory experience of a staff of logisticians and logistics specialists in TPF.
- 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Team Lead/Chief (Fielding), 3,760 annual hours; Minimum Positional Qualifications include:

- a. 10 years or more experience with Army Fielding Systems.
- b. 5 years or more supervisory experience of a staff of fielders in TPF.
- c. 7 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Logistician, 10,710 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Logistics Systems.
- 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Warehouser, 5,640 annual hours; Minimum Positional Qualifications include:

- a. 7 years or more experience with Army Warehouse operations.
- b. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: Fielder, 11,280 annual hours; Minimum Positional Qualifications include:

a. 5 years or more experience with TPF or a strong military background with knowledge of TPF.

Position: System Analyst, 950 annual hours; Minimum Positional Qualifications include:

- a. 5 years or more computer experience with state of the art software, hardware, and networking.
- b. Bachelor degree or equivalent in computer science or related field.
- c. 7 years or more experience in systems analysis.

# CONTINUATION SHEET Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

**Page** 37 **of** 45

MOD/AMD 0002

Name of Offeror or Contractor:

Position: Operator New Equipment Training Instructor, 75,000 annual option hours; Minimum Positional Qualifications include:

- a. 5 years or more experience as a certified military instructor.
- b. 3 years or more experience with, or knowledge of PM HBCT vehicles noted in Section B, Paragraph B-1.

In the event of selection for contract award, the Offeror's proposed Minimum Positional Qualifications will be incorporated into the resulting contract.

L.2.2.2.2 Program Manager/Team Leaders and any other key personnel.

L.2.2.2.2.1. The Offeror shall provide a Job Description for the proposed Program Manager, Team Leader (Logistician and Fielding) and any other key positions, to include minimum position qualifications. The Offeror shall identify the individual proposed to fill the Program Manager position and discuss the extent to which the proposed candidate is capable, based on qualifications and recent/relevant experience, to both satisfy the minimum positional qualifications and to lead the Offerors organization to successful accomplishment of solicitation requirements and objectives. The Offeror shall submit a resume for the individual who will be Program Manager. The resume of the Program Manager shall be provided by the Offeror in its own corporate format.

The proposed Program Manager shall sign his/her respective resume certifying the accuracy of the information contained therein. The following information shall be included in the resume:

Name, years of experience, Education, training, unique or special qualifications, current level of security clearance, positions held, tenure with the company, identification as current or pending employee, and identification as to whether they work (or will work) for the Offeror or a subcontractor. Include dates, degrees and respective colleges or universities for education completed. NOTE: If the individual is a pending employee, a signed Commitment Agreement (agreement to work and agreed upon salary) between the individual and the Offeror must be inserted behind the resume of the subject individual.

The Offeror shall identify the extent to which the Program Manager will perform on a full time or part time basis (if part time, identify the percentage of time consistent with the estimated cost in the Offerors Cost proposal.

L.2.2.2.3 Verification of Job Applicant Information.

The Offeror shall provide its proposed approach for credibly verifying candidate employee resume information.

L.2.3 Cost (Volume III)

Consistent with the estimated costs and fee identified in Section B of the solicitation, the Offerors Cost Volume shall include substantiating information (non-certified), supporting the realism of the estimated cost and fee, in sufficient detail for the Government to evaluate the estimated costs per the applicable criteria in Section M. After proposal submission, the Government reserves the right to request more detailed cost information if necessary.

L.2.3.1 Proposal Preparation and Evaluation Assumptions

For proposal preparation and evaluation purposes, Offerors shall assume the following:

a. Total Package Fielding Level of Effort

Contract	Approximate		Hours per
<u>Years</u>	<u>Hours</u>	Length of Period	<u>Month</u>
Base Year Years 2	38,500	1 to 12 Months After Contract Award	3,166.66
Through 5	600,000	13 to 60 Months After Contract Award	12,500.00
Total:	638,500		

- b. The Offeror's pricing of the level of effort hours in the Cost Area proposal shall track directly with the proposed personnel staffing approach positions, minimum personnel qualifications and projected hours per position as identified in the Offerors Personnel proposal under Technical Subfactor 2.
- c. The Offeror shall assume, for submitting their proposal, the same labor skill mix and corresponding ratio of hours for each of the five contract years. Hourly labor rate escalation is the only change that may be made between contract years.
- d. Other Direct Costs (Travel): Offerors shall assume Other Direct Costs for Travel of \$1.5 million for the Base

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 38 of 45

#### Name of Offeror or Contractor:

Year and each succeeding Year.

- L.2.3.2 Realism and Reasonableness: The consistency of the proposal cost data with the Offerors Technical Volume reflects on the Offerors understanding of the work required and the Offerors ability to perform according to the statement of work of the contract. Any apparent inconsistency between the promised performance and cost must be explained. The Offerors cost volume shall also identify: (a) any business judgments applied and the mathematical or other methods used in the estimate and (b) the nature and amount of any contingencies or adjustments included in the proposed cost amounts.
- L.2.3.3 Presentation of Cost Data. The Offeror shall submit a separate cost element breakdown in support of the proposed cost and fee for the base year and each of the succeeding years. Each such breakdown shall use the format described below to support each element of cost. The cost breakdown must be consistent with the Offerors cost accounting system.

Cost and all elements of cost are to be stated in United States (U.S.) dollars only, for both the prime Contractor and any potential subcontractors. The Offeror shall state the exchange rate (if applicable) being used to convert any currency to U.S. dollars.

These instructions are not intended to exclude other data. Offerors are encouraged to submit any other cost and financial information they believe would be helpful in the evaluation of their cost proposal.

#### L.2.3.4 Deliverable Labor Hours

- L.2.3.4.1 Deliverable Direct Labor hours (prime): Show direct labor hours by the appropriate direct labor category you propose. Include supporting documentation showing the development and rationale for the proposed hours. Show the total proposed direct labor costs. This should be a time-phased breakdown of labor hours and cost by appropriate major labor categories. Show the direct labor rates used in the time-phased breakdown, by labor category. Fully explain the basis of the proposed direct labor rates and any escalation used.
- L.2.3.4.2 Deliverable Direct Labor hours (subcontractors): For subcontracted labor, include services to be performed by other than the Offeror, in accordance with the Offerors requirements. (Note: the Offeror should consider level-of-effort subcontracting for significant subcontract service efforts, if appropriate.) If there are any subcontractors, whose direct labor forms a part of the annual deliverable hours, the Offeror shall provide cost data from the subcontractor equivalent to that required of the Offeror. If the prospective subcontractor is unwilling to provide such information to the Offeror, the data may be submitted directly to the PCO. The same kind of cost data shall be provided for inter-organizational transfers, regardless of dollar value, except the Offeror need not provide its evaluation of such cost data.
- L.2.3.4.3 Should the Offeror (to include both the prime Offeror and any subcontractors) include Clerical, Secretarial, Contract Administration and subcontractor administration effort under the Direct Labor Category rather than as an Indirect Cost, the hours allocated for Clerical, Secretarial, Contract Administration and subcontractor administration hours shall be in addition to the hours set forth in the base year and the hours set forth in the succeeding years. Regarding Level-of-Effort (LOE), for the contractors information, by the use of the term "LOE hour, the Government means an hour of direct effort type or equivalent (that is, those that bring results-oriented, value added to the Contract), as opposed to the Clerical, Administrative Support or Secretarial type (those generally geared more towards format, rather than content). Clerical or Support personnel are often charged to a general overhead pool, and this is perfectly acceptable. For those Offerors who directly charge non-LOE hours (i.e., secretarial, clerical, contract administration and subcontractor administration hours), the contracted-for deliverable hours in Section B, CLIN 0001 and B.X, and H.X, will be increased to include the non-LOE hours. This applies for both evaluation and award purposes.

#### L.2.3.4.4 Labor Rate Substantiation

For each proposed Level of Effort and Key Personnel position, the Offeror shall provide an analysis substantiating that the total proposed compensation for that position is sufficient to allow the Offeror to hire personnel possessing the minimum qualification cited by the Offeror within the Personnel Sub-Factor of the Technical Factor.

- L.2.3.5 Other Direct Costs: List all other direct costs (in addition to Travel) which are not otherwise included in the categories described above (such as, computer and consultant services) and provide the basis for pricing.
- L.2.3.6 Indirect Costs: The method of computation and application of indirect costs will provide a basis for evaluation of the reasonableness of proposed rates and rates used. Show the proposed amounts for burden, including fringe benefits, if appropriate. The proposed material overhead, if appropriate, should be shown separately. For General and Administrative (G&A) costs, show the proposed allocation base and proposed G&A amount. If the award of this Contract will have a significant impact upon the Offerors business volume, the effects of those changes upon the pool and bases are to be identified and discussed.
- L.2.3.7 Profit/Fee: The Offeror shall identify the amount proposed for profit or fee.
- L.2.3.8 Cost Accounting System: The Offeror is to provide evidence that its accounting system is capable of tracing and segregating cost data in sufficient detail to administer a cost reimbursement-type contract. This evidence may include a letter from either Defense Contract Management Agency (DCMA) or Defense Contract Audit Agency (DCAA) stating that the Offeror has an acceptable accounting system for this type of contract. In those cases where the Offeror does not currently have a DCMA or DCAA approved accounting system, the

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 39 of 45

#### Name of Offeror or Contractor:

Offeror shall describe what action it has taken to obtain DCMA or DCAA approval of its accounting system prior to Contract award.

L.2.4 PAST PERFORMANCE Factor (Volume 4)

- L.2.4.1 The Offeror shall submit, for both the prime Offeror and any significant major subcontractors, a description of all previous (a) Government contracts (all prime and significant major subcontracts), including Federal, State and Local Government and (b) Commercial private industry contracts, which were received or were in performance within the past three (3) years Government (18 months for non-Government Commercial Contracts)(from the date of this RFP), and which are in any way relevant to the effort required by this solicitation as defined below. Significant major subcontractors are defined as subcontracts whose total contribution is expected to exceed 10% of the work ultimately performed under the contract.
- L.2.4.2 Recent Contracts: Recent contracts are those with performance taking place approximately within approximately three years of the date this solicitation was issued.
- L.2.4.3 Relevant Contracts: Relevant contracts are those which are similar in scope to the requirements of the solicitation. Each past contract does not have to meet all of the criteria below to be considered relevant, but we will be particularly interested in those contracts that include the following scopes of work:
  - a. Total Package Fielding of Major Army Weapons Systems
  - b. TPF Warehouse Operations
  - c. TPF Logistics Automation
  - d. Programmatic Support
  - e. Operator New Equipment Training
- L.2.4.4 What to Submit on Your Relevant Past Contracts. For each of your recent relevant past contracts you should provide the following items of information:
- L.2.4.5 Description of scope of work requirements and a discussion of similarities between the past/prior contract scope(s) and the scope of this solicitation as it applies to Total Package Fielding.
- L.2.4.6 Description of objectives achieved to date on prior contracts as it applies to Total Package Fielding.
- L.2.4.7 Past Performance Questionnaire: For the contracts submitted, the Offeror shall send a copy of the Past Performance/Experience Questionnaire (Section J, Attachment 002) directly to the appropriate Contracting Officer Representative (COR), PCO and relevant customers. The Offeror shall request the COR, PCO and Customer complete the questionnaire and forward it to the Government at the following address no later than ten (10) days before the solicitation closing date (see block #9 of RFP).

OUTSIDE ENVELOPE: Commander

US Army Tank-automotive and Armaments Command

6501 East 11 Mile Road

Exclusively for: Thomas Michelin

AMSTA-AQ-AHLA

Warren, MI. 48397-5000

INNER ENVELOPE: RFP W56HZV-06-R-0079

PAST PERFORMANCE SOURCE SELECTION INFORMATION

For any government contracts that did not meet original requirements with regard to, Cost, Schedule or Performance, include an explanation of instances where technical or schedule requirements were not met and any corrective actions taken to avoid such problems in the future. Provide a copy of any cure notices or show because letters received on each contract. List each time the delivery schedule was revised and explain why the revision was necessary.

- L.2.4.8 In addition, the Offeror shall prepare and submit to the PCO (within thirty (30) days of receipt of the RFP) a list of the references to whom the past performance questionnaire was sent. The reference list shall contain the following information prepared in the following format:
  - 1. Contract No./Delivery/Task Order
  - Contract/Delivery Order/Task Type
  - 3. Program Title, including a brief (50 words or less) description of the work performed.

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 40 of 45

### Name of Offeror or Contractor:

- 4. P/S (Enter "P" if performed as a prime contractor or "S" if performed as a subcontractor.
- 5. Contract dollar value at time of award, present time or completion time as appropriate.
- 6. Percentage of the effort performed as a prime or subcontractor.
- 7. Total number of man-hours worked as a prime or subcontractor.
- 8. Point of Contact and Telephone Number, e-mail (PM/PCO/ACO/COR).
- 9. Date questionnaire sent to the PCO/Program Manager/COR/Customer

Mail this submission to:

Commander

US Army Tank-automotive and Armaments Command 6501 East 11 Mile Road Exclusively for: Thomas Michelin AMSTA-AQ-AHLA Warren, MI. 48397-5000

INNER ENVELOPE: RFP W56HZV-06-R-0079
PAST PERFORMANCE SOURCE SELECTION INFORMATION

You may also email this information to <a href="mailto:thomas.michelin@us.army.mil">thomas.michelin@us.army.mil</a> or send it by Fax at 586-574-8043.

- L.2.4.9 Corporate Entities: If any contract listed in L.2.4.7 was performed by a corporate entity or division other than the corporate entity or division that would perform work under the instant RFP, please identify them and indicate to what extent those entities will perform this effort. If they have relocated or changed ownership since performance of the listed efforts, please describe any changes in the terms of personal, facilities, or equipment, from those expected to perform this effort.
- L.2.4.10 Key Personnel: Offerors that are either (a) newly formed entities without prior contracts; or (b) who have limited or no recent relevant past performance, but have key personnel who will be playing a significant role in this contract performance and who have had significant and similar responsibilities in conjunction with recent, relevant contracts or subcontracts with a previous employer, may submit this key personnel prior experience and the Government may consider this experience in our evaluation of performance risk. In order for us to consider such experience, please identify these key personnel, their role and responsibilities for their previous employer and their roles and responsibilities as planned for the current requirement. In addition, please provide similar information to that identified in L.2.4.7 for those contracts that these key personnel were involved in with those previous employers.
- L.2.4.11 Predecessor Companies: Likewise, if you or a significant subcontractor only has relevant and recent performance history as a part of a predecessor company, we may consider that past performance in our evaluation of performance risk. Please provide the information identified in L.2.4.7 for those relevant contracts of that predecessor company.
- L.2.4.12 What to Submit on Your Subcontractor's Past Contracts. If you propose to subcontract any significant effort, provide information listed in L.2.4.8 above about your subcontractor's past contracts. Include the written consent of your proposed subcontractor to allow the government to discuss the subcontractor's past performance during negotiations.
- L.2.4.13 Information on Cancellations and Terminations. You shall identify any prime contracts, contracts under which you were a subcontractor, and any of your subcontractors' contracts, that were or are in the process of being cancelled or terminated, by the government or the prime contractor, in whole or in part, for any reason, during the recent three year time frame as defined in paragraph L.2.4.1. You shall provide the information requested in paragraph L.2.4.7 above for any of these contracts. You shall also state in your proposal if there were no cancellations or terminations.
- L.2.4.14 We may use data you provide and data we gather from other sources to evaluate past performance. Since we may not interview all the sources you provide, it is incumbent upon you to explain all the data you provide. We do not assume the duty to search for data to cure problems we find in proposals. The burden of providing thorough and complete past performance information remains with you. We may assign a higher risk rating to your proposal, or reject your proposal if it does not contain the information requested.

CONTINUATION	SHEET
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#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 41 of 45

#### Name of Offeror or Contractor:

SECTION M - EVALUATION FACTORS FOR AWARD

SECTION M

EVALUATION CRITERIA FOR AWARD

- M.1 General: The Government plans to award a single contract subject to the provisions contained herein. The evaluation of proposals submitted in response to this solicitation shall be conducted on a source selection basis utilizing a "tradeoff" process to obtain the best value to the Government. The Government will weigh the evaluated proposal (other than the Cost Area) against the evaluated cost to the Government. As part of the tradeoff determination, the relative advantages and/or disadvantages of each proposal's non-cost areas and the total evaluated most probable cost (and fee) shall be considered in selecting the offer that represents the best overall value to the Government.
- M.2 Contractor Responsibility and Eligibility for Award
- M.2.1. We will award a contract to the Offeror that:
- (1) Represents the best value to the Government, and
- (2) Submits a proposal that meets all the material requirements of this solicitation, and
- (3) Meets all the responsibility criteria at FAR 9.104.

To make sure that you meet the responsibility criteria at FAR 9.104, we may:

- (1) Arrange a visit to your facilities and perform a necessary pre-award survey, or
- (2) Ask you to provide financial, technical, production, or managerial background information

your facility, we may determine you non-responsible.

If you do not provide us with the data we require within 7 days from the date you receive our request, or if you refuse to have us visit

If we visit your facility, please make sure that you have current certified financial statements and other data relevant to your proposal available for our team to review.

- M.3. Rejection of Offers:
- M.3.1. Offerors must carefully read, understand and provide all the information requested in the Proposal Preparation Instructions contained in Section L. If there are parts of the Section L instruction you do not understand, request clarification from the Contracting Officer. Some circumstances that may lead to the rejection of a proposal are:
- a. The proposal fails to meaningfully respond to the Proposal Preparation Instructions specified in Section L of this solicitation. Examples of failure to meaningfully respond include:
  - i. When a proposal merely offers to perform work according to the RFP terms or fails to present more than a statement indicating its capability to comply with the RFP terms and does not provide support and elaboration as specified in Section L of this solicitation.
  - ii. A proposal fails to provide any of the data and information required in Section L.
  - iii. A proposal provides some data but omits significant material data and information required by Section L.
  - iv. A proposal merely repeats the contract Scope of Work without elaboration.
- b. Reflects an inherent lack of technical competence or a failure to comprehend the complexity and risks involved in the RFPs requirements due to submission of a proposal which is unrealistically high or low in cost and/or price and/or unrealistic in terms of technical or schedule commitments.
- c. Contains any unexplained significant inconsistency between the proposed effort and cost and/or price, which implies the Offeror has
  - (1) An inherent misunderstanding of the scope of work, or
  - (2) An inability to perform the resultant contract.
- d. Is unbalanced as to cost or price. An unbalanced offer is one that is based on costs or prices significantly high or low for one given period versus another period. There must be a direct relationship between the effort expended and its cost or price for each basic and succeeding year.
- e. Is unaffordable.

CONTINUATION SHEET	
	CONTINUATION SHEET

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079 MOD/AMD 0002

Page 42 of 45

#### Name of Offeror or Contractor:

- f. Offers a product or service that does not meet all stated material requirements of the solicitation.
- M.4 Evaluation and Source Selection Process
- M.4.1 Evaluation Process: Selection of the successful Offeror shall be made following an assessment of each proposal, based on the response to the information called for in Section L of this RFP and against the solicitation requirements and the evaluation criteria described in Section M herein. Proposals will be evaluated as specified herein, to include developing narrative support for the evaluation conclusions under each Factor and Subfactor. The Government reserves the right to reject offers, in accordance with solicitation provision Rejection of Offers above.
- M.4.2 Source Selection Authority: The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Offeror for contract award.
- M.4.3 Source Selection Evaluation Board (SSEB): A SSEB has been established by the Government to evaluate proposals in response to this solicitation. The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the Evaluation Criteria for this solicitation. Careful, full and impartial consideration will be given to all proposals received pursuant to this solicitation, as well as the evaluation of such proposals.
- M.4.4 Award Without Discussions: This RFP includes FAR Provision 52.215-1 Instructions to Offerors Competitive Acquisition in Section L which advises Offerors that the Government intends to make award without conducting discussions. Where award will be made without discussions, exchanges with Offerors are limited to Clarifications as defined in FAR 15.306(a). Therefore, the Offerors initial proposal should contain the Offeror's best terms from a technical, delivery and price standpoint. However, under FAR 52.215-1, the Government reserves the right to hold discussions, if necessary.
- M.4.5 Importance of Cost: All the factors contained in each proposal will be evaluated. However, the closer the Offerors' evaluations are in the non-cost/price factors, the more important the cost/price becomes in the decision. Notwithstanding the relative order of importance of the Evaluation Areas as stated in Section M herein, Cost may be controlling when:
  - a. Proposals are otherwise considered approximately equal in non-cost/price areas; or
  - b. An otherwise superior proposal is unaffordable; or
  - c. The advantages of a higher rated, higher cost/price proposal are not considered to be worth the cost/price premium.
- M.4.6 Proposal and Performance Risks: For the purpose of evaluation of proposals in response to this RFP, proposals shall be evaluated in terms of both proposal risk and performance risk as follows:
- M.4.6.1 Proposal Risks: Proposal Risks are those risks associated with an Offeror's proposed approach in meeting the Government Requirements. Proposal Risk is assessed by the Source Selection Evaluation Board (SSEB) and is integrated into all non-cost evaluations except the ratings for Experience and Past Performance.
- M.4.6.2 Performance Risks: Performance Risks are those risks associated with the probability that an Offeror will not successfully perform the solicitation requirements as indicated by that Offeror's record of experience and past performance. Performance risk will be assessed by the Source Selection Evaluation Board (SSEB) under the Past Performance Factor and the Technical Subfactor of Experience.
- M.4.7 Source Selection Trade-Off Process: This solicitation represents a Best Value acquisition using a Source Selection Trade-Off process. As such, the Source Selection Authority, in making the final Source Selection Trade-Off judgment, will weigh the merits of the non-cost/price factors, against the evaluated cost/price in arriving at the final Source Selection decision. As part of the tradeoff determination, the relative strengths/weaknesses and risks of each Offeror's proposal in the non-cost/price factors as well as the total evaluated cost/price shall be considered in selecting the offer which is most advantageous and represents the best value to the Government. This determination may result in award to other than the Offeror with the lowest evaluated cost/price.
- M.4.8 Evaluation Criteria
  - a. Evaluation Areas: The three Evaluations Factors are:
    - (1) Technical
    - (2) Cost
    - (3) Past Performance
  - b. The Technical Factor is most important and is approximately equal in importance to the combination of the Cost and Past Performance. The Cost Factor is more important than the Past Performance Factor. Additionally, as required to be defined by FAR 15.304(e), the non-Price Factors of Technical and Past Performance, when combined, are significantly more important than the Factor of Cost.

The Factor of Technical is sub-divided into Sub-factors. The order of importance of these Sub-factors is described below.

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

**Page** 43 **of** 45

#### Name of Offeror or Contractor:

**CONTINUATION SHEET** 

M.4.8.1 Technical Area: The Technical Factor includes two Sub-factors. The Sub-factor of Experience is most important and is slightly more important than the Sub-factor of Personnel. The Technical Area will be evaluated as follows:

M.4.8.2 Sub-factor 1 - Experience

M.4.8.2.1 The Experience Sub-factor will assess the performance risk probability that the prime Offeror, and any proposed significant subcontractors will, based upon the extent and relevance of recent experience, applicable to the Offeror's proposed performance approach, not successfully perform the Section C scope of work requirements of the RFP.

Highly relevant experience will generally include the following:

- 1. Total Package Fielding of Major Army Weapon Systems
- 2. TPF Warehousing Operations;
  - a. Shipping and receiving of TPF assets,
  - b. Accountability and inventory of TPF assets.
- 3. TPF Logistics Automation.
  - a. Maintaining customer records and databases pertaining to requisitioning issue and receipt of TPF material.
- 4. Programmatic Support
- 5. Operator New Equipment Training
- M 4.8.2.2 Each Offeror must identify any specific experience (either its own or that of any subcontractors) it wishes the Government to consider in evaluating its proposal. Please note, however, that any such experience must be reflected in the Offerors proposed approach to performance in other Factors or Subfactors of this evaluation. If it is not, the identified experience will be discounted accordingly.
- M.4.8.3 Sub-factor 2 Personnel

The Government will evaluate the Offeror's Personnel proposal based on the following:

- 1. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position for Key Personnel credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract. Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Program Manager Full Time 1,900 hours
  - (1) 15 years or more experience of Army service type contracts.
  - (2) 10 years or more experience directly managing Army service type contracts.
  - (3) 5 years or more experience directly managing logistics services.
    - (4) A graduate of a 4 year accredited college program or extensive military background with Army Logistics systems.
- b. Team Leader/Logistics Full Time 3,760 hours
  - (1) 10 years or more experience with Army Logistics systems.
  - (2) 5 years or more supervisory experience of a staff of logisticians and logistic specialists in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Team Leader / Fielding Full Time 3,760 hours
  - (1) 10 years or more experience with Army Fielding systems.
  - (2) 5 years or more supervisory experience of a staff of fielders in TPF.
  - (3) 7 years or more experience with TPF or a strong military background with knowledge of TPF.
- 2. The extent to which the Offeror's proposed minimum personnel qualifications and hours per position, credibly reflect the experience, knowledge and skill sets necessary to ensure the availability of superior personnel to perform the Total Package Fielding Contract.

  Minimum personnel qualifications will generally be assessed as superior where they include the following:
- a. Position: Logistician 10,710 hours
  - (1) 7 years or more experience with Army Logistics  $\,$  systems.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.

CONT	TNITIA	TION	SHEET
			SHEEL

#### Reference No. of Document Being Continued

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 44 of 45

#### Name of Offeror or Contractor:

- b. Position: Warehouser 5,640 hours
  - (1) 7 years or more experience with Army Warehouse operations.
  - (2) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- c. Position: Fielder 11,280 hours
  - (1) 5 years or more experience with TPF or a strong military background with knowledge of TPF.
- d. Position System Analyst 950 hours
  - (1) 5 years or more experience with state of the art software, hardware and networking.
  - (2) Bachelor degree or equivalent in computer science or related field.
  - (3) 7 years or more experience in systems analysis.
- e. Operator new Equipment Training 75,000 option hours
  - (1) 5 year or more experience as a certified military instructor.
  - (2) 3 years or more experience with, or knowledge of PM HBCT vehicles noted in Section B, Paragraph B-1.
- 3. The extent to which the Offeror has reduced the risk of unsuccessful initial performance, under the Total Package Fielding Contract by credibly identifying the personnel proposed to serve as the Program Manager. This includes an assessment of the extent to which proposed personnel:
  - a. Satisfy the Offeror's minimum personnel qualifications, and
  - b. Is available to perform consistent with the proposed staffing approach for the position (full time; part time, etc.)
- 4. The risk of the Offerors approach for verifying/certifying a job applicants asserted background, knowledge and experience, as reflected in an applicants resume, successfully resulting in the hiring of personnel who legitimately satisfy the Offerors minimum personnel qualifications.

#### M.4.8.4 Cost Area

- M.4.8.4.1 The Cost Area evaluation will assess the total most probable cost and fee, to the Government, to include the reasonableness and realism of all proposed cost elements and proposed fee. For the purpose of this evaluation, the Government will assess the total most probable cost (and proposed fee) to the Government, for the 638,000 level of effort hours identified within RFP Section B.
- M.4.8.4.2 Cost Reasonableness and Cost Realism: The Cost Area evaluation will include assessments of Cost Reasonableness and Cost Realism as follows:
- M.4.8.4.3 Cost Reasonableness: The Government shall evaluate the cost reasonableness of the Offeror's proposed cost and fee in accordance with the definition in FAR 31.201-3. A cost is reasonable if, in its nature and amount, it does not exceed that which would be incurred by a prudent person in the conduct of competitive business.
- M.4.8.4.4 Cost Realism: The Government shall evaluate cost realism by independently reviewing and evaluating the specific elements of the Offeror's proposed cost estimates to determine whether the proposed cost (to specifically include the level of effort skill mix for all deliverable hours proposed by the Offeror) is both (a) realistic to meet the Total Package Fielding requirements and objectives, and (b) accurately reflects the Offeror's proposed effort for meeting these requirements and objectives. The result of the realism evaluation will be a determination of the most probable cost of performance to the Government for achieving requirements and objectives. The most probable cost will be determined by adjusting the Offeror's proposed cost, to reflect any additions or reductions to cost elements, based on the results of the cost realism analysis. The most probable cost may differ from the proposed cost. The most probable cost plus proposed fee, rather than the proposed cost and proposed fee, shall be used in the trade-off evaluation to determine best value.

#### M.4.8.5 Past Performance Factor

The Past Performance Factor will be evaluated as follows:

- a. The assessment of Past Performance will be based on the Offeror's and significant subcontractors' record of contract performance within approximately the last 3 years, as it relates to the probability that the Offeror will not successfully accomplish the required effort. When addressing performance risk, the Government will focus its inquiry on the Offeror's and major subcontractors' record of performance as related to program requirements including (1) technical, (2) delivery,
  - (3) cost estimating, and (4) business relations/customer satisfaction.

#### **Reference No. of Document Being Continued**

PIIN/SIIN W56HZV-06-R-0079

MOD/AMD 0002

Page 45 of 45

#### Name of Offeror or Contractor:

- b. Significant achievements, problems, or lack of relevant data in any element of the work can become an important consideration in the source selection process. The existence of negative prior performance findings may result in a rating, which reflects elevated performance risk. Offerors without a record of relevant Past Performance, upon which to base a meaningful performance risk prediction, will be rated as "Unknown Risk", which is neither favorable nor unfavorable.
- c. In evaluating each Offeror's performance history, the Government will look at the Offeror's delivery performance, and that of any significant subcontractors, against the contracts original delivery schedule unless the delay was Government caused. Schedule extensions that were the fault of the Offeror, or a proposed Subcontractors fault, even if consideration was provided, will be counted against the Offeror. The Government will also evaluate general trends in past performance, including demonstrated corrective actions.
- d. Additionally, the Offeror may be evaluated based on other internal Government or private source information. While the Government may elect to consider data obtained from external sources other than the proposal, the burden of providing thorough and complete past performance information rests with the Offeror.
- e. A significant achievement, problem or lack of relevant data in any element of the work can become an important consideration in the source selection process. A negative finding under any element may result in an overall high-risk rating. Therefore, Offerors are reminded to include all relevant past efforts, including any demonstrated corrective actions, in their proposal.

M.4.8.6 Contractor's Accounting System: In order to be eligible for an award, the Offeror (prime and sub-contractors) must have a Cost Accounting System capable of supporting a Government cost-reimbursement type contract.

\*\*\* END OF NARRATIVE M 001 \*\*\*